

The NATION'S BUSINESS Index - 1982

(Volume 70 : Numbers 1 - 12)

AUTHOR INDEX

- A**
- Adams, John Hanly
 - Deductions For Mother Nature (5/82) p88
 - Fight Off Audit Fears (2/82) p76
 - New Forms, New Rules (1/82) p64
 - Sketch Out Your 1982 Strategy (4/82) p20
 - Will The IRS Auditor Call You? (6/82) p66
 - Wishing You Many Happy Returns (3/82) p100
 - Aug, Stephen M.
 - The Financial Revolution (4/82) p47
- B**
- Brandt, Steven C.
 - How To Build A Growth Company (excerpts from "Entrepreneurship") (10/82) p95
 - Buggie, Frederic D.
 - Murdering The Barriers To Creativity (excerpt from "New Product Development Strategies") (1/82) p68
 - Burger, Warren E.
 - Arbitration, Not Litigation (8/82) p52
 - Butler, Stuart
 - Why Thatcheromics Isn't Reaganomics (2/82) p34
- C**
- Choate, Pat and Noel Epstein
 - The Work Force Of The Future (11/82) p58
 - Collins, John F.
 - How To Motivate Your Employees (12/82) p48
 - Connell, John J.
 - Managing The Electronic Office (2/82) p59
 - Costello, John
 - An Ancient Art Scores A Bull's-Eye (11/82) p85
 - A Big Hand For Handball (4/82) p77
 - Competing In The No. 1 Spectator Sport (10/82) p101
 - The Detector Set (2/82) p81
 - Exploring The Underwater World (8/82) p69
 - The Lure Of Flycasting (6/82) p85
 - Reaching For The Stars (12/82) p81
 - Soaring On Gossamer Wings (7/82) p77
 - Therapeutic Thrills On Wheels (5/82) p93
 - They Dig Archaeology (9/82) p93
 - Unwinding In Winter's Wonders (1/82) p77
 - Why Trapshooters Have A Blast (3/82) p101
 - Crickmer, Barry
 - Campaign '82: Two Parties In Similar Boats (7/82) p61
 - Campaign '82: Will The Conservative Coalition Hold? (6/82) p60
 - Can We Control Spending? (4/82) p22
 - The Case For A Better CPI (3/82) p42
 - Dealing With Tax Evaders (8/82) p30
 - Fed Policy: Recession Cause Or Cure? (10/82) p28
 - The Flat-Rate Tax: What's Ahead (8/82) p22
 - A Private Group Whose Word Is Law (12/82) p32
 - Weighing A Balanced Budget Amendment (9/82) p32
 - Where The Discredit Is Due? (11/82) p72
- Culligan, Matthew J. "Joe"**
- What It Takes To Succeed In Sales (excerpts from "Getting Back To The Basics Of Selling") (4/82) p42
- Cushing, Carole and Bryant**
- Finding A Manager Who Fits In (5/82) p64
- D**
- David, Harry
 - Don't Make Applicants Feel Like Suplicants (1/82) p50
 - To Be Or Not To Be A Reference (4/82) p67
 - deFerrari, John
 - The Metric System Is...Er... Inching Forward (9/82) p76
 - Duncan, Susan J.
 - What's Next On Health Cost Control (11/82) p22
- E**
- Eddinger, John M.
 - Lampain '82: Rating The Candidates (8/82) p57
 - Eddinger, John M. and Craig S. Brightup
 - The Power Of The Political Action Committee (5/82) p32
 - Epstein, Noel and Pat Choate
 - The Work Force Of The Future (11/82) p58
- F**
- Feldman, Carole
 - Uncle Sam's Unwelcomed Boarders (4/82) p26
- G**
- Gatty, Bob
 - Crucial Campaign To Increase Exports (2/82) p23
 - Failings Of Our Bankruptcy Law (5/82) p44
 - "Invisibles" Loom Large On The Export Scene (1/82) p42
 - Reining In The Regulators (6/82) p26
 - Taking The Plunge In International Waters (4/82) p31
 - Gherman, E. M.
 - Win Your Battles With The Clock (excerpts from "Stress And The Bottom Line") (3/82) p89
 - Goodman, Gerson
 - Tapping Unused Riches In The Slums (2/82) p41
 - Gough, W. Donald
 - Recession In Executive Pay Hikes (12/82) p68
 - Grant, Carl
 - "Patience Is The Key" (1/82) p52
 - Gray, Robert T.
 - Rugged Individualism In Knives (9/82) p84
- H**
- Heiman, Grover
 - CEO's Maxim: High Visibility (12/82) p60
 - Competing With The Japanese (11/82) p46
 - Fainthearted? Not "Mr. Chicken" (8/82) p39
 - The Flyer Who Kept A Company From Crashing (6/82) p54
 - The Golden Bear's Golden Touch (9/82) p60
 - Happy Warrior In The Labor Law Battles (10/82) p80
 - He Doesn't Go By The Book (9/82) p45
 - He Retired To A 70-Hour Week (10/82) p96
 - John W. Hanley's Agonizing Decision (10/82) p74
 - Taking A Successful Flier (11/82) p74
 - U.S. Customs: Less Pressure On The Law-Abiding (8/82) p62
- K**
- Kantor, Seth
 - Campaign '82: Two Bellwether Races (10/82) p40
 - Chick-fil-A's Careful Captain (12/82) p67
 - Political Watchdog On A Long Leash (11/82) p33
 - What's Ahead In Congress (12/82) p24
 - Kemp, Jack
 - A Case For Enterprise Zones (11/82) p54
 - Kilpatrick, James J.
 - Common Sense And Censorship (6/82) p12
 - Equal Rights Amendment, RIP (9/82) p16
 - Equally Vulnerable, Equally Dead (5/82) p14
 - Fresh Air From The FTC (8/82) p12
 - How Do We Get Out? (4/82) p10
 - IRS Audits Of Religious Beliefs (3/82) p12
 - Of Greenbacks And Quarterbacks (11/82) p14
 - A Plea For Impoverished Children (2/82) p12
 - A Report Card For Mr. Reagan (1/82) p13
 - Stumbling Toward The Chasm (7/82) p16
 - The Tylonal Case And Business (12/82) p5
 - Underneath The Liberal Label (10/82) p16

Lindsey, Fred D.

L
Lindsey, Fred D.
--The Benefit Bonanza (12/82) p70

M
Marth, Del
--Bad News For Labor Racketeers (10/82) p84
--A Business That Was A Natural (3/82) p96
--Contributions To Culture (7/82) p58
--Curbing Auto Theft By The Numbers (9/82) p86
--Does The Jobless Rate Do The Job? (11/82) p62
--Furniture That's A Smash Hit (4/82) p70
--Highway Needs vs. The Budget Crunch (8/82) p26
--A Housing Era Ends (9/82) p26
--The Sorry State Of The Unions (7/82) p50
--Tarkenton: Profits Are Like Points (5/82) p51
--Unhappy New Year For Labor (1/82) p34
--Why Business Wants The Clean Air Act Changed (6/82) p39
--Why Europe Bemoans U.S. Interest Rates (5/82) p59
--Why Unions Lose At Many Companies (8/82) p50

Mauro, Tony
--From Pensions To Postal Rates (12/82) p38

McLauchlan, Gordon
--New Zealand: Building A Balanced Economy (5/82) p77

McMurry, Robert N.
--How Your Company Can Avoid Weak Leadership (11/82) p76

Merwin, R. F.
--Does Your Firm Need Outsiders On The Inside? (2/82) p73

Michener, James A.
--Michener Looks At Today And Tomorrow (excerpts from "James A. Michener's USA") (2/82) p70

Monaghan, Richard F.
--How To Get More From Your Business When You Leave It (9/82) p80

Morrison, Julian
--Booming Business (7/82) p70
--Penniless Chief Executive (2/82) p42

Murray, Samuel H.
--Break For The Home Office (8/82) p64
--A Home Computer's Tax Savings (7/82) p66
--Keep Your Eye On These Increases (10/82) p100
--A New Chapter For Subchapter S (12/82) p14
--To Buy Or Not To Buy (9/82) p14
--Why Some Will Buy Now, Not Later (11/82) p84

P
Paris, Michael and Harry Thompson
--Planning Your Future Factory (11/82) p49

Pearce, Roger M.
--Strategies For The Insurance Buyer (9/82) p57
--Why The Buyers' Market In Insurance (9/82) p51

R
Rathbun, Nancy Anne
--The Franchising Wave Of The '80s (3/82) p82

Robinson, James
--Reagan: On Top In An Off-Year? (5/82) p26

S
Schatz, Willie
--New Conquests For The Computer (6/82) p67
--A Terminal On Every Desk? (2/82) p64

Scott, K. Wayne
--Take A Corporate Approach To Family Life (1/82) p70

Stanfield, Rochelle L.
--New Federalism: Ready For Takeoff, But Will It Fly? (3/82) p32

T
Thompson, Harry and Michael Paris
--Planning Your Future Factory (11/82) p49

Thorn, Michael
--Another Year, Another Budget Battle (1/82) p37
--Campaign '82: Making Time For Politics (9/82) p64
--A Fairer Shake For Small Business (2/82) p39
--IRAs Are Off To A Running Start (6/82) p49
--More Lenders For Small Business (11/82) p66
--The Office Computer Boom: It's Just Beginning (12/82) p34
--Progress Ahead On Product Liability (12/82) p74
--SBA: Confronting Its Own Problems (8/82) p32
--Shorter Wait On Capital Gains? (8/82) p61
--Small Business Speaks, Government Listens (5/82) p38
--Small Business Survival Courses (7/82) p67
--Starting On A Shoestring (7/82) p44
--Taking The Small Firm Into Account (12/82) p30

Tuthill, Mary
--Amazing Peter Grace (4/82) p52
--Countrywide Call For Volunteers (3/82) p36
--It's Tough Doing Business With Washington (10/82) p72
--The Job Ahead On Equal Employment Regulations (7/82) p53
--Joining The War On Drug Abuse (6/82) p64
--Lending People In The Public Interest (5/82) p68
--Mining The Government's Information Lode (2/82) p54
--People In Business (2/82) p78; (3/82) p97; (4/82) p73; (5/82) p90; (6/82) p82; (7/82) p74; (8/82) p66; (9/82) p90
--Prestige For American Porcelain (6/82) p84

V
Veit, Stanley S.
--How A Computer Can Help Your Business (6/82) p78

Velocci, Tony
--American-Made Cars From Abroad? (10/82) p78
--The Breeder's Birth Pains (12/82) p64
--Bringing A Company Back From The Brink (3/82) p77
--Defense Buildup: Economic Question Mark (5/82) p81
--Department Of Energy: Phoenix Or Dead Duck? (2/82) p50
--Double-Edged Sword (9/82) p78
--Getting Two Benefits For The Price Of One (5/82) p52
--Keeping A "Mighty Pump" In Prime Condition (1/82) p57
--The New Climate For Science Programs (8/82) p45
--Nuclear Comeback? (9/82) p36
--Oil Supply: The Outlook (7/82) p30
--Our Ebbing Maritime Industry (6/82) p34
--Pentagon: Can It Cut Waste? (3/82) p22
--The Petroleum Price Puzzle (9/82) p88
--Revealing Victoria's Secret (7/82) p76
--Shrinking A Stretcher Of Dollars (12/82) p45
--Solar Heat For The Frost Belt (1/82) p66

W
Webb, Jervis C.
--Our Patent System's Need For Innovation (10/82) p64

Wynn, Jack
--The Upward Mobility Of The Mobile Home (9/82) p30

SUBJECT INDEX

A

ACCOUNTING

Crickmer, Barry, author. A Private Group Whose Word Is Law (12/82) p32
 Outlook: Accountants' Puzzle: Pension Cost Entry (6/82) p20
 Thoryn, Michael, author. Taking the Small Firm Into Account (12/82) p30

ADVERTISING see also Marketing; Salesmen and Salesmanship

Washington Letter: Ad substantiation requirements imposed by Federal Trade Commission (12/82) p8
 Young Innovator Takes Outside Signs Indoors (11/82) p83

AEROSPACE INDUSTRY

Outlook: Aerospace Field Anticipates Growth (7/82) p22

AGE DISCRIMINATION see Discrimination In Employment

AGRI-BUSINESS

Edging Toward A Free Market In Farming (2/82) p28
 Farm Belt Survival In A Recession (10/82) p99
 New Way To Protect Farmers? (2/82) p32
 Outlook: Advice On Combating Two Fungus Diseases (7/82) p28
 --Another Sluggish Year Faces Farmers (3/82) p18
 --Despite Rains, Good Crops Expected (8/82) p20
 --Farmers Face Sluggish Demand (5/82) p20
 --Farmers Need More Interest Relief (2/82) p18
 --New Cattle Call: "All Aboard" (7/82) p28
 --New Watering Holes Fill Today's Needs (9/82) p20
 --Time To Update Irrigation Laws? (2/82) p18
 --U.S. Encourages More Silos, Smaller Surplus (9/82) p20
 --A World's Fair of Food and Drink (2/82) p18
 Tuthill, Mary, author. Bugs: A Farmer's Best Friend (3/82) p97
 --He Makes What Farmers Want (8/82) p66

Washington Letter: The free market in agriculture proves elusive (10/82) p8
 --Good news on inflation, bad news for farmers (9/82) p8

AGRICULTURE AND FOOD ACT (1981)

Edging Toward A Free Market In Farming (2/82) p28

ALIENS

Feldman, Carole, author. Uncle Sam's Unwelcomed Boarders (4/82) p26
 Washington Letter: Immigration and Naturalization Service has provided support to critics of proposed law (6/82) p5
 --Penalties to prevent employers from hiring illegal aliens (11/82) p8
 --Threat of fines and prison for those who hire illegal aliens has receded (11/82) p8

AMERICAN SOCIETY

Editorial: Redrawing the Line (5/82) p96

Gherman, E. M., author. Win Your Battles With the Clock (excerpts from "Stress and the Bottom Line") (3/82) p89

Kilpatrick, James J., author. Common Sense and Censorship (6/82) p12

--Of Greenbacks and Quarterbacks (11/82) p14

--The Tylonal Case and Business (12/82) p5

--Underneath the Liberal Label (10/82) p16

Marth, Del, author. A Housing Era

Ends (9/82) p26

Michener, James A., author. Michener Looks At Today and Tomorrow (excerpts from "James A. Michener's USA") (2/82) p70

Outlook: Income Up for Retired Americans (6/82) p24

--Urban Job Malaise Is Progressive Disease (9/82) p22

Tuthill, Mary, author. Countrywide

Call for Volunteers (3/82) p36

Outlook: Income Up for Retired Americans (6/82) p24

--Urban Job Malaise Is Progressive Disease (9/82) p22

Tuthill, Mary, author. Countrywide

Call for Volunteers (3/82) p36

ARAB COUNTRIES

Grant, Carl, author. "Patience Is the Key" (1/82) p52

AUTOMOBILES

Marth, Del, author. Curbing Auto Theft By the Numbers (9/82) p86

Outlook: The Car That's Worth \$140 Million (8/82) p18

--Focus On States and Seat Belts (10/82) p24

--Tune-ups Are Money In the Bank (5/82) p24

Something New: Car Buyer for Hire (12/82) p78

Tuthill, Mary, author. Bagging

Litter With Style (3/82) p98

--To the Impoundment Lot In High Style (2/82) p79

Velocci, Tony, author. American-Made

Cars From Abroad? (10/82) p78

Washington Letter: Domestic content

legislation appears to be foundering (9/82) p8

B

BANKRUPTCY

Gatty, Bob, author. Failings of Our Bankruptcy Law (5/82) p44

The New Look of the Bankrupt (5/82) p46

Outlook: Plugging Holes In Bankruptcy Law (3/82) p16

Law (3/82) p16

BANKS AND BANKING

Aug, Stephen M., author. The

Financial Revolution (4/82) p47

Central Bank No Stranger To

Controversy (10/82) p32

Outlook: Bank Management: Too Many

Chiefs? (5/82) p16

--Banks Seek To Retain Independence (8/82) p14

--Can't Get A Loan? Create A Bank (5/82) p24

--Frozen Assets Endanger Bank System (7/82) p28

Thoryn, Michael, author. More Lenders

for Small Business (11/82) p66

Washington Letter: Bank secrecy laws

of Caribbean area are next target

of U.S. officials (10/82) p8

--Bankers listening with discomfort to deregulation talk (12/82) p8

--What happens if failure of major "offshore" bank starts string of bank failures? (10/82) p8

BOARDS OF DIRECTORS

Merwin, R. F., author. Does Your Firm

Need Outsiders On the Inside? (2/82) p73

Outlook: The New Faces In the

Boardroom (5/82) p18

BOOKS

How To Build A Growth Company

("Entrepreneurship"--Steven C.

Brandt) (10/82) p95

Kilpatrick, James J., author. Equally

Vulnerable, Equally Dead ("The

Fate of the Earth"--Jonathan

Schell) (5/82) p14

--A Plea for Impoverished Children

("The Graves of Academe"--Richard

Mitchell) (2/82) p12

Outlook: Urban Job Malaise Is

Progressive Disease ("Urban Decline

and the Future of American Cities"--

Katherine Bradbury, Anthony Downs

and Kenneth Small) (9/82) p22

Scholars Examine U.S. Manufactures

("Yankee Enterprise: The Rise of the

American System of Manufactures"--

The Smithsonian Institution)

(2/82) p14

States Can Tap New Revenue Areas

("Raising Revenue Without Raising

Taxes"--American Legislative Exchange

Council) (3/82) p18

Washington Letter: Puzzled by rapid

changes in business tax law? ("The

1982 Tax Law: What It Does To You and

Your Business"--U.S. Chamber of

Commerce Tax Policy Center) (11/82) p8

--There may be a message here for

Washington...book on Proposition 13

("The Tax Revolt"--Alvin Rabushka and

Pauline Ryan) (6/82) p6

BUDGET, FEDERAL see United States--

Budget

BUSINESS CONSULTANTS

Marth, Del, author. Tarkenton: Profits

Are Like Points (5/82) p51

BUSINESS FORECASTING see also

Economic Forecasting

The Heller/Roper Small Business

Barometer: How CEOs See Things Now

(7/82) p38

--Low Plateau (11/82) p38

Industry Outlook 1982 (1/82) p20

Outlook: Four Technologies Spell

Opportunity (6/82) p24

--Future of Space Industry Unclear

(6/82) p24

--Surtax Could Harm Recovery Incentives

(6/82) p20

BUSINESS TAX

Editorial: Don't Surrender On Tax

Relief (7/82) p80

Guide To Tax Changes Set for 1983

(12/82) p72

Murray, Samuel H., author. Keep Your

Eye On These Increases (10/82) p100

--Why Some Will Buy Now, Not Later

(11/82) p84

SUBJECT INDEX

Canada

- Washington Letter: Business tax increases look attractive to legislators (7/82) p7
 --Corporate tax breaks in 1981 Reagan tax act are being exaggerated, say business analysts (5/82) p8
 --Hottest prospects, if taxes are increased next year (11/82) p7
 --Puzzled by rapid changes in business tax law? (11/82) p8

C

CANADA

- Outlook: Canada's Hard Line Thwarts Investors (3/82) p18

CAPITAL INVESTMENTS

- Outlook: Hispanic Firms New Force In the Economy (5/82) p24
 --The Tax Drag On Capital Formation (12/82) p16
 --Villain for Productivity Lag (2/82) p14
 Tight-Fisted Public (12/82) p80
 Washington Letter: New capital available as result of rule change approved by Securities and Exchange Commission (2/82) p6

CARIBBEAN AREA

- Washington Letter: Bank secrecy laws of Caribbean area are next target of U.S. officials (10/82) p8
 --Caribbean Basin Initiative proposed by President Reagan (6/82) p5

CENSORSHIP

- Kilpatrick, James J., author. Common Sense and Censorship (6/82) p12

CENSUS

- Outlook: Census Bureau Sets Up State Centers (6/82) p22
 Washington Letter: Amazing coincidence ...suburbs of Washington account for 5 of top 11 localities in per capita income (11/82) p8

CLEAN AIR ACT (1976)

- Editorial: Clearing the Air (1/82) p80
 Marth, Del, author. Why Business Wants the Clean Air Act Changed (6/82) p39
 Outlook: Clean Air Revisions Face Challenge (7/82) p26
 --Revisions Likely In Clean Air Act (2/82) p20
 Washington Letter: Clean Air Act reform is having more trouble in Republican Senate than in Democratic House (5/82) p7
 --Clean Air Act revision struggle has taken a strange turn (12/82) p7
 --Polarized pollsters are by-product of struggle over Clean Air Act revision (5/82) p8
 --Progress of Clean Air Act revision is hampered by dispute over acid rain (9/82) p7
 --Regulatory issue likely to get most attention in this session of Congress is Clean Air Act (5/82) p7
 --Scare tactics used in struggle over revision of Clean Air Act are backfiring (4/82) p5

CLEAN WATER ACT (1977)

- Washington Letter: Clean Water Act changes drafted by Environmental Protection Agency (5/82) p8

COAL

- Outlook: Coal Slurry Pipelines Appear More Likely (8/82) p16

- Costs Slow Down Conversion To Coal (12/82) p18
 --Stagnant Exports of Coal Forecast (11/82) p20

COINS

- Outlook: The Penny With A Heart of Zinc (2/82) p20
 Washington Letter: All that glitters ...Gold Commission will not recommend return to gold standard...may suggest new gold coin (2/82) p6

COMMUNICATION

- Outlook: Corporate Liaison Runs Interference (4/82) p14
 --Leadership Depends On Communicating (4/82) p17

COMMUNICATIONS

- The Last Word In Business Communication (BizNet) (10/82) p34
 Outlook: Broadcasters Balk At Relaxed Rules (12/82) p19
 --Cellular Radiophone? Tune In Next Year (9/82) p20
 --Joint Project: Secure Telecommunications (8/82) p16
 --Paper Work Ebbs Because of Tax Law (9/82) p20
 --Pay Phones for Commercial Planes (3/82) p18
 Washington Letter: More changes coming for television industry (8/82) p6

COMMUNITY SERVICE

- Marth, Del, author. Contributions To Culture (7/82) p58
 Tuthill, Mary, author. Leading People In the Public Interest (5/82) p68
 --Countrywide Call for Volunteers (3/82) p36

COMPUTERS

- Murray, Samuel H., author. A Home Computer's Tax Savings (7/82) p66
 Schatz, Willie, author. New Conquests for the Computer (6/82) p67
 --A Terminal On Every Desk? (2/82) p64
 Should Your Business Be Using Computers? (12/82) p36
 Thoryn, Michael, author. The Office Computer Boom: It's Just Beginning (12/82) p34
 Veit, Stanley S., author. How A Computer Can Help Your Business (6/82) p78

CONSTRUCTION INDUSTRY see also

- Housing Industry
 Gatty, Bob, author. "Invisibles" Loom Large On the Export Scene (1/82) p42
 Industry Outlook 1982 (1/82) p20
 Outlook: Contractors Lower Bids To Get Work (5/82) p16
 --Davis-Bacon Act Hurts Low-Skilled (6/82) p22
 --End of Delayed Tax Liability? (5/82) p18
 Velucci, Tony, author. Our Ebbing Maritime Industry (6/82) p34

CONSUMER PRICE INDEX see Economic Indexes

CONSUMER PROTECTION

- Kilpatrick, James J., author. The Tylonol Case and Business (12/82) p5
 --Underneath the Liberal Label (10/82) p16
 Marth, Del, author. A Business That Was A Natural (3/82) p96
 Outlook: Consumer Laws Can Be Detrimental (4/82) p17

- Washington Letter: 1983 priorities of Consumer Product Safety Commission (9/82) p8

CORPORATIONS see also Corporations, Specific

- Journalists' Comments On Companies: How the Media Would Set Your Priorities (10/82) p82
 Marth, Del, author. Contributions To Culture (7/82) p57
 Monaghan, Richard F., author. How To Get More From Your Business When You Leave It (9/82) p80
 Outlook: Compensation Trends for CEOs (2/82) p16
 --Effects of AT&T Split-up Analyzed (3/82) p14
 --Firms Blamed for Employee Abuses (4/82) p12
 --High Cost of Equity Spurs Need for Return (10/82) p22
 --Homegrown Growth Is Good Strategy (4/82) p14
 --Office Bugs Fall Prey To Scanner (4/82) p12
 --Putting A Muzzle On Annual Meetings (12/82) p16
 --R&D: Predictor of Company Growth (2/82) p16
 --Starting Life Over With Disinflation (7/82) p22
 --Tax Credit Sales Under Attack (3/82) p14
 --To Save On Taxes, Reinvest Dividends (6/82) p20
 Rathbun, Nancy Anne, author. The Franchising Wave of the '80s (3/82) p82
 Washington Letter: Corporate tax breaks in 1981 Reagan tax act are being exaggerated, say business analysts (5/82) p8

CORPORATIONS--MERGERS AND ACQUISITIONS

- Outlook: The Case Against Credit Allocation (3/82) p14
 --U.S. Market Lures Foreign Acquirors (2/82) p16
 Washington Letter: Deregulatory developments (7/82) p7

CORPORATIONS, SPECIFIC

- AMF--Veloce, Tony, author. Getting Two Benefits for the Price of One (5/82) p52
 AT&T--Outlook: Effects of AT&T Split-up Analyzed (3/82) p14
 Christian Brothers--Morrison, Julian, author. Penniless Chief Executive (2/82) p42
 Golden Bear, Inc.--Heiman, Grover, author. The Golden Bear's Golden Touch (9/82) p60
 W.R. Grace & Co.--Tuthill, Mary, author. Amazing Peter Grace (4/82) p52
 LTV--Heiman, Grover, author. The Flier Who Kept A Company From Crashing (6/82) p54
 Monsanto Co.--Heiman, Grover, author. John W. Hanley's Agonizing Decision (10/82) p74
 Motorola, Inc.--Heiman, Grover, author. Competing With the Japanese (11/82) p46
 Perdue Farms--Heiman, Grover, author. Fainthearted? Not "Mr. Chicken" (8/82) p39
 Prudential--Veloce, Tony, author. Keeping A "Mighty Pump" In Prime Condition (1/82) p57

USAir--Heiman, Grover, author. CEO's Maxim: High Visibility (12/82) p60
Wahpeton Canvas--Thorn, Michael, author. Starting On A Shoestring (7/82) p44
Whittaker Corp.--Velocci, Tony, author. Bringing A Company Back From The Brink (3/82) p77

COST-OF-LIVING STATISTICS see Economic Indexes

CREDIT

Outlook: The Case Against Credit Allocation (3/82) p14
Washington Letter: Credit controls are not likely in foreseeable future (9/82) p8
--Federal loans and credit subsidies raise interest rates and "crowd out less favored borrowers" (Murray Weidenbaum) (4/82) p5

CRIME

Friendly Drug Catcher Is Welcome In Schools (10/82) p98
Marth, Del, author. Curbing Auto Theft By The Numbers (9/82) p86
Outlook: New Drive Against Drunk Drivers (10/82) p24
Washington Letter: Crime will soon become major issue, many Washington observers are betting (4/82) p6

D

DEFENSE see United States-- Defense Policy

DEMOCRATIC PARTY see also Politics
Crickmer, Barry, author. Campaign '82: Two Parties In Similar Boats (7/82) p61
The Parties Really Do Part Company (10/82) p86
Washington Letter: Ides of March... Democratic alternative economic program (1/82) p5
--New split is developing within... Democratic Party (12/82) p7

DEMOGRAPHY

Choate, Pat and Noel Epstein, authors. The Work Force of the Future (11/82) p58
Outlook: Birthrate Slowdown Worries Kremlin (10/82) p26
--Population Trends With Economic Impact (8/82) p18
Washington Letter: Exit SMSA... Standard Metropolitan Statistical Area is being replaced by three new classifications (11/82) p8

DEPOSITORY INSTITUTIONS DEREGULATION COMMITTEE

Aug, Stephen M., author. The Financial Revolution (4/82) p47

DEREGULATION

An Act of Mercy for the Regulated (11/82) p41
Aug, Stephen M., author. The Financial Revolution (4/82) p47
Gatty, Bob, author. Reining In The Regulators (6/82) p26
Outlook: Broadcasters Balk At Relaxed Rules (12/82) p19
--Fewer Bureaucrats On Business Backs (10/82) p20
--IRS Grudgingly Whacks At Regulations (10/82) p20
--Natural Gas Decontrol Speedup? (10/82) p26
Tuthill, Mary, author. It's Tough Doing Business With Washington (10/82) p72

Washington Letter: Bankers listening with discomfort to deregulation talk (12/82) p8

--Broadcasting industry in for some deregulatory action (12/82) p8
--Deregulation by diminution: Reagan budget would cut federal regulatory employment and budget (5/82) p8
--Deregulatory developments (7/82) p7
--Deregulatory priorities of Reagan administration (11/82) p7
--Emphasis on deregulation shows in new "Calendar of Federal Regulations" (2/82) p5
--Natural gas deregulation proposal (2/82) p5
--Slow pace of regulatory reform is worrying some business groups (9/82) p7

DISCRIMINATION IN EMPLOYMENT

Outlook: Davis-Bacon Act Hurts Low-Skilled (6/82) p22
Tuthill, Mary, author. The Job Ahead On Equal Employment Opportunities (7/82) p53
Washington Letter: Age discrimination charges are rising sharply (4/82) p6

DOLE, ROBERT

Bob Dole's New Look (9/82) p70

DOMESTIC POLICY see United States-- Domestic Policy

E

ECONOMIC DEVELOPMENT

Choate, Pat and Noel Epstein, authors. The Work Force of the Future (11/82) p58
Kemp, Jack, author. A Case for Enterprise Zones (11/82) p54
Thompson, Harry and Michael Paris, authors. Planning Your Future Factory (11/82) p49

ECONOMIC FORECASTING see also

Business Forecasting
The Art and Science of Econometric Forecasting (1/82) p32
Deflating the Deficit Figures (7/82) p36
Economic Outlook 1982-1983 (1/82) p16
Outlook: Economist Sees Slower Progress (5/82) p16
--Population Trends With Economic Impact (8/82) p18
Rebound-Bound (7/82) p34
Velocci, Tony, author. Defense Buildup: Economic Question Mark (5/82) p81
Washington Letter: Economic outlook: slow recovery (5/82) p7
--Economy is sending mixed signals (5/82) p7
--Four potential threats to economic recovery (12/82) p7
--Prospect of late budget is not all bad from business viewpoint (6/82) p5

ECONOMIC INDEXES

Crickmer, Barry, author. The Case for A Better CPI (3/82) p42
Editorial: Redrawing the Line (5/82) p96
Marth, Del, author. Does the Jobless Rate Do the Job? (11/82) p62
Outlook: Economist Sees Slower Progress (5/82) p16
--Japan Sees Soaring Per-Capita GNP (3/82) p18
--U.S. Standard of Living Still Tops (6/82) p23

Washington Letter: Consumer Price Index not the only federal statistical index facing revision (1/82) p6
--Exit SMSA...Standard Metropolitan Statistical Area is being replaced by three new classifications (11/82) p8

--No more cost-of-living figures for four-person families from Bureau of Labor Statistics (6/82) p6

ECONOMIC POLICY see United States-- Economic Policy

ECONOMIC RECOVERY TAX ACT (1982)

Adams, John Hanly, author. Fight Off Audit Fears (2/82) p76
--New Forms, New Rules (1/82) p64
Outlook: Paper Work Ebbs Because of Tax Law (9/82) p20

ECONOMICS

Butler, Stuart, author. Why Thatcherism Isn't Reaganomics (2/82) p34
Marth, Del, author. Why Europe Bemoans U.S. Interest Rates (5/82) p58
Outlook: Federal Budget Is Unlike All Others (2/82) p14
--Recession Produces Uneven Impact (4/82) p12
The Supply Side of the Story (1/82) p17
Washington Letter: In defense of trickle-down economics (3/82) p6

EDUCATION

Crusade for Young Americans (7/82) p43
Kilpatrick, James J., author. Common Sense and Censorship (6/82) p12
--IRS Audits of Religious Beliefs (3/82) p12
--A Plea for Impoverished Children (2/82) p12
Outlook: Higher Education Levels In Work Force (10/82) p24
Michener, James A., author. Michener Looks At Today and Tomorrow (excerpts from "James A. Michener's USA") (2/82) p70
Thorn, Michael, author. Small Business Survival Courses (7/82) p67
Tuthill, Mary, author. Scholarship Money for Everybody (2/82) p78

EGYPT

Egypt: On the Path of Peace and Prosperity (3/82) p48

ELECTRONIC COMMUNICATION

The Last Word In Business Communication (BizNet) (10/82) p34
Outlook: Cellular Radiophone? Tune In Next Year (9/82) p20
--Electronic Mail: Make Or Break for USPS (12/82) p19

ELECTRONIC DATA PROCESSING see also

Computers
Anatomy of A Network (2/82) p62
Connell, John J., author. Managing the Electronic Office (2/82) p59
Schatz, Willie, author. A Terminal for Every Desk? (2/82) p64

ELECTRONIC PUBLISHING

Hollywood and the Home Videotapers (12/82) p40
Tapping the Tape Market Potential (4/82) p73

EMPLOYES

Collins, John F., author. How To Motivate Your Employees (12/82) p48
Lindsey, Fred D., author. The Benefit Bonanza (12/82) p70

Employees--Recruitment Of

McMurry, Robert N., author. How Your Company Can Avoid Weak Leadership (11/82) p76
 Outlook: Employees Rate Their Bosses (4/82) p17
 --Fewer Employees Enjoy Their Jobs (3/82) p19
 --Firms Blamed for Employee Abuses (4/82) p12
 Tuthill, Mary, author. Joining the War On Drug Abuse (6/82) p64
 --Lending People In the Public Interest (5/82) p68
 Washington Letter: Immigration and Naturalization Service has provided support to critics of proposed law (6/82) p5

EMPLOYEES--RECRUITMENT OF
 Collins, John F., author. How To Motivate Your Employees (12/82) p48
 Crusade for Young Americans (7/82) p43
 Outlook: Competition for Engineers Is Heating Up (7/82) p22
 --Demand for Secretaries To Keep Growing (8/82) p20
 Tuthill, Mary, author. The Job Ahead On Equal Employment Regulations (7/82) p53

EMPLOYMENT FORECASTING
 Velocci, Tony, author. Defense Buildup: Economic Question Mark (5/82) p81
 Washington Letter: Good news on jobs (6/82) p6

ENERGY LEGISLATION
 Outlook: Consumer Laws Can Be Detrimental (4/82) p17

ENERGY RESOURCES see also Coal; Petroleum Industry; Utilities
 Outlook: Burning Gas Instead of Dollars (12/82) p18
 --Forbidden Lands' Energy Potential (11/82) p20
 --Natural Gas Decontrol Speedup? (10/82) p26
 Velocci, Tony, author. Solar Heat for the Frost Belt (1/82) p66
 Washington Letter: Natural Gas deregulation proposal (2/82) p5

ENTERPRISE ZONES
 Kemp, Jack, author. A Case for Enterprise Zones 911/82) p54

ENTREPRENEURING
 How To Build A Growth Company (excerpts from "Entrepreneurship" by Steven C. Brandt) (10/82) p93

ENTREPRENEURS see Departments and Regular Features section of Index under "The Entrepreneurs" and "People In Business"

ENVIRONMENTAL LEGISLATION
 Editorial: Clearing the Air (1/82) p80
 Marth, Del, author. Why Business Wants the Clean Air Act Changed (6/82) p39
 Outlook: Revisions Likely In Clean Air Act (2/82) p20
 Washington Letter: Clean Water Act changes drafted by Environmental Protection Agency (5/82) p8
 --Endangered Species Act up for reauthorization (1/82) p6
 --Fish story: snail darters found in several locations (1/82) p6

EQUAL ACCESS TO JUSTICE ACT (1980)
 Outlook: Few Businesses Take Advantage of New Law (9/82) p18
 Thoryn, Michael, author. A Fairer Shake for Small Business (2/82) p39

EQUAL EMPLOYMENT OPPORTUNITY COMMISSION
 Outlook: Foreign-Owned Firms Warned of EEO Laws (10/82) p26
 Tuthill, Mary, author. The Job Ahead On Equal Employment Regulations (7/82) p53

EUROPE
 Marth, Del, author. Why Europe Bemoans U.S. Interest Rates (5/82) p58
 Outlook: Business Booms At European Patent Office (9/82) p24
 --Electronic Games Invade Europe (5/82) p20
 --Europe Shrinks Its Social Security (4/82) p18

EXECUTIVE ABILITY
 David, Harry, author. To Be Or Not To Be A Reference (4/82) p67
 Gherman, E. M., author. Win Your Battles With the Clock (excerpts from "Stress and the Bottom Line") (3/82) p89
 McMurry, Robert N., author. How Your Company Can Avoid Weak Leadership (11/82) p76
 Outlook: Employees Rate Their Bosses (4/82) p17
 --Leadership Depends On Communicating (4/82) p17

EXECUTIVES--RECRUITMENT OF
 Cushing, Carole and Bryant, authors. Finding A Manager Who Fits In (5/82) p64
 Outlook: Hold Off On Job Shopping? (2/82) p20
 --Lying By Degrees : B.S., M.B.A., Ph.D. (2/82) p18

EXECUTIVES--SALARIES, PENSIONS, ETC.
 Gough, W. Donald, author. Recession In Executive Pay Hikes (12/82) p68
 Outlook: Compensation Trends for CEOs (2/82) p16

EXECUTIVES, SPECIFIC
 Alibrandi, Joseph F.--Velocci, Tony, author. Bringing A Company Back From the Brink (3/82) p77
 Beck, Robert A.--Velocci, Tony, author. Keeping A "Mighty Pump" In Prime Condition (1/82) p57
 Brother Timothy--Morrison, Julian, author. Penniless Chief Executive (2/82) p42
 Colodny, Edwin I.--Heiman, Grover, author. CEO's Maxim: High Visibility (12/82) p60
 Grace, Peter--Tuthill, Mary, author. Amazing Peter Grace (4/82) p52
 Galvin, Robert W.--Heiman, Grover, author. Competing With the Japanese (11/82) p46
 Hanley, John W.--Heiman, Grover, author. John W. Hanley's Agonizing Decision (10/82) p74
 Nicklaus, Jack--Heiman, Grover, author. The Golden Bear's Golden Touch (9/82) p60
 Perdue, Frank--Heiman, Grover, author. Fainthearted? Not "Mr. Chicken" (8/82) p39
 Shorma, Edward F.--Thoryn, Michael, author. Starting On A Shoestring (7/82) p44
 Thayer, Paul--Heiman, Grover, author. The Flier Who Kept A Company From Crashing (6/82) p54
 York, W. Thomas--Velocci, Tony, author. Getting Two Benefits for the Price of One (5/82) p52

EXPORT SALES see also Foreign Trade; Foreign Trade Promotion; Trade Regulation
 Gatty, Bob, author. "Invisibles" Loom Large On the Export Scene (1/82) p42
 --Taking the Plunge In International Waters (4/82) p31
 An Industry Gets To First Base (2/82) p26
 Outlook: Another Sluggish Year Faces Farmers (3/82) p18
 --Farmers Face Sluggish Demand (5/82) p20
 --Helping Hand for Would-Be Exporters (7/82) p28
 --Soviet System Goes Against Its Grain (11/82) p18
 Washington Letter: Exporters who offer services can get listings in Commercial News USA (1/82) p6
 --The free market in agriculture proves elusive (10/82) p8

F

FAMILY LIFE
 Michener, James A., author. Michener Looks At Today and Tomorrow (excerpts from "James A. Michener's USA") (12/82) p70
 Scott, K. Wayne, author. Take A Corporate Approach To Family Life (1/82) p70

FARMERS, FARMING see Agribusiness

FEDERAL BUDGET see United States--Budget

FEDERAL COMMUNICATIONS COMMISSION
 Outlook: Broadcasters Balk At Relaxed Rules (12/82) p19
 Washington Letter: Broadcasting industry in for some deregulatory action (12/82) p8
 --Changes coming for FCC and ICC... reductions in force at top level (8/82) p6
 --More changes coming for television industry (8/82) p6

FEDERAL ELECTION COMMISSION
 The FEC and the First Amendment (11/82) p34
 Kantor, Seth, author. Political Watchdog On A Long Leash (11/82) p33
 Washington Letter: Among the appropriations to be considered is one for Federal Election Commission (11/82) p7

FEDERAL LANDS
 Outlook: Forbidden Lands' Energy Potential (11/82) p20
 Uncle Sam, Real Estate Salesman (9/82) p46
 Washington Letter: Biggest garage sale...federal lands [Watt] "considering" selling (7/82) p8

FEDERAL RESERVE SYSTEM
 Central Bank No Stranger To Controversy (10/82) p32
 Crickmer, Barry, author. Fed Policy: Recession Cause Or Cure? (10/82) p28
 Outlook: Money Funds and the Money Supply (5/82) p16
 Washington Letter: Balanced budget amendment gets faint praise from Paul Volcker (6/82) p6
 --Is independence of Federal Reserve System in danger? (8/82) p6
 --Less volatility in money supply figures is object of change (5/82) p8

--Will Senate confirm Preston Martin to replace Frederick Schultz on Federal Reserve Board? (2/82) p5

FEDERAL TRADE COMMISSION

Gatty, Bob, author. Reining In the Regulators (6/82) p26
Kilpatrick, James J., author. Fresh Air From the FTC (8/82) p12
Outlook: Curbs on FTC Are Not Imminent (5/82) p18
Washington Letter: Ad substantiation requirements imposed by Federal Trade Commission (12/82) p8
--Straw in the wind? Federal Trade Commission chairman favors ending U.S. Postal Service monopoly on first-class mail (8/82) p6

FINANCIAL ACCOUNTING STANDARDS BOARD
Crickmer, Barry, author. A Private Group Whose Word Is Law (12/82) p32

FIREWORKS

Morrison, Julian, author. Booming Business (7/82) p70

FOOD INDUSTRY AND TRADE

Heiman, Grover, author. Fainthearted? Not "Mr. Chicken" (8/82) p39
Kantor, Seth, author. Chick-fil-A's Careful Captain (12/82) p67
Kilpatrick, James J., author. Fresh Air From the FTC (8/82) p12
Mom's Recipe Goes International (4/82) p74
Outlook: A World's Fair of Food and Drink (2/82) p18
Rathbun, Nancy Anne, author. The Franchising Wave of the '80s (3/82) p82
Thriving Business Is Built On Trust (12/82) p79
Tuthill, Mary, author. The Fleet-Footed Monster Cookie (8/82) p66
--Sailing the Sweet Sloop To Success (3/82) p97
--Young Firm's Sales: \$1 Million Per Capita (9/82) p90
Washington Letter: Deregulatory developments (7/82) p7
--Reregulatory developments (7/82) p8

FOREIGN INVESTMENTS see Investments, Foreign

FOREIGN TRADE see also Export Sales; Foreign Trade Promotion; Trade Regulation

Egypt: On the Path of Peace and Prosperity (3/82) p48
Grant, Carl, author. "Patience Is the Key" (1/82) p52
Japan: Sogo Shosha Can Help You (interview with Yasuo Oki) (6/82) p18
Morocco: Economic Keys To A Kingdom (4/82) p59

Outlook: Rating the Risks of Business Abroad (2/82) p20
--Reconciliation for Conflicting Laws? (5/82) p20

Washington Letter: Informal trade barriers biggest remaining problem for U.S. access to Japanese market (2/82) p6

FOREIGN TRADE PROMOTION

Gatty, Bob, author. Crucial Campaign To Increase Exports (2/82) p22
Outlook: Private-Public Duo Would Aid Exports (4/82) p17

FRANCHISES

Rathbun, Nancy Anne, author. The Franchising Wave of the '80s (3/82) p82

G

GOLD

Washington Letter: All that glitters ...Gold Commission will not recommend return to gold standard...may suggest new gold coin (2/82) p6

GOVERNMENT EMPLOYEES

Washington Letter: Behind recent attempt in Congress to limit rising cost of federal retirement benefits (10/82) p8
--Federal jobs could be taken over by private firms (7/82) p8
--Federal workers...salaries (7/82) p8
--Rumor persists that Stockman will leave...more on personnel changes (11/82) p8
--Suit to force rehiring of air traffic controllers could backfire on public employe unions (2/82) p6

GOVERNMENT PRINTING OFFICE

Heiman, Grover, author. He Doesn't Go By the Book (9/82) p44

GOVERNMENT PROCUREMENT

Outlook: Longer Contracts Will Aid Industry (10/82) p22
Tuthill, Mary, author. It's Tough Doing Business With Washington (10/82) p72

GOVERNMENT SPENDING POLICY see also

United States--Budget
Editorial: Where To Make the Cuts (4/82) p80
Kilpatrick, James J., author. How Do We Get Out? (4/82) p10
Outlook: Longer contracts Will Aid Industry (10/82) p22
--Wall Street's Real Concern Is Spending (6/82) p20
The President's "Junkyard Dogs" (9/82) p40
Washington Letter: Defense spending figures in big fight developing over federal job creation program (12/82) p7
--Further evidence of administration drive to cut spending on entitlement programs (9/82) p7
--Reluctance to touch entitlement programs (1/82) p5
--Trend in federal spending continues upward (9/82) p7

GREAT BRITAIN

Butler, Stuart, author. Why Thatcheromics Isn't Reaganomics (2/82) p34
Outlook: England Limiting Use of Ltd. (6/82) p23
--Europe Shrinks Its Social Security (4/82) p18

GROSS NATIONAL PRODUCT see Economic Statistics

H

HAZARDOUS SUBSTANCES

Outlook: Changes Sought In Costly OSHA Rule (5/82) p18

HEALTH CARE COSTS

A Company Checklist for Curbing Costs (11/82) p24
Duncan, Susan J., author. What's Next On Health Cost Control (11/82) p22
Outlook: Reshaping Health Plan Cuts Costs (6/82) p22

HIGHWAYS see Transportation

HOBBIES see Sports, Games and Hobbies

HOUSING INDUSTRY

Marth, Del, author. A Housing Era Ends (9/82) p26
Outlook: Will Pension Funds Revive Housing? (7/82) p22
Washington Letter: Big cuts in federal housing subsidies (1/82) p5
Wynn, Jack, author. The Upward Mobility of the Mobile Home (9/82) p30

I

INCOME TAX

Adams, John Hanly, author. Deductions for Mother Nature (5/82) p88
--Fight Off Audit Fears (2/82) p76
--New Forms, New Rules (1/82) p64
--Sketch Out Your 1982 Strategy (4/82) p2
--Will the IRS Auditor Call You? (6/82) p66
--Wishing You Many Happy Returns (3/82) p100
Crickmer, Barry, author. Dealing With Tax Evaders (8/82) p30
--The Flat-Rate Tax: What's Ahead (8/82) p22
Guide To Tax Changes Set for 1983 (12/82) p72
Murray, Samuel H., author. Break for the Home Office (8/82) p64
--To Buy Or Not To Buy (9/82) p14
Outlook: The Tax Cut That Really Isn't (4/82) p12
--To Save On Taxes, Reinvest Dividends (6/82) p20
Thorn, Michael, author. Shorter Wait On Capital Gains? (8/82) p61
Washington Letter: Fast-growing businesses attract IRS attention. Other "flags" (2/82) p5
--Individual taxes may go up...but not through rate hikes (7/82) p7
--IRS soft on delinquent taxpayers?... General Accounting Office (1/82) p5
--Move up next tax cut, now scheduled for July? (1/82) p6
--Reducing tax evasion is objective of bill (S.2198) (4/82) p6
--Social Security...a bigger bite than federal income tax (2/82) p6
--Trade you for it. IRS is checking for clues to existence of barter exchanges (7/82) p7

INDIVIDUAL RETIREMENT SAVINGS PLANS

Adams, John Hanly, author. New Forms, New Rules (1/82) p64
Editorial: Money At Work (6/82) p88
Thorn, Michael, author. IRAs Are Off To A Running Start (6/82) p49
--Reaping the IRA Harvest (3/82) p69

INFLATION

Crickmer, Barry, author. Fed Policy: Recession Cause Or Cure? (10/82) p28
Economic Outlook 1982-1983 (1/82) p16
Outlook: Fewer Inflationary Laws Being Passed (3/82) p14
--Starting Life Over With Disinflation (7/82) p22
Washington Letter: Although Reagan administration points to sharp drop in inflation rate...(10/82) p7
--Another argument stemming from tamer inflation (10/82) p7
--Good news on inflation, bad news for farmers (9/82) p8

INSURANCE

Duncan, Susan J., author. What's Next On Health Cost Control (11/82) p22
Outlook: Reshaping Health Plan Cuts Costs (6/82) p22

Interest Rates

Peirce, Robert M., author. Strategies for the Insurance Buyer (9/82) p57
 --Why the Buyers' Market In Insurance (9/82) p51
 Velocci, Tony, author. Keeping A "Mighty Pump" In Prime Condition (1/82) p57
 Washington Letter: Employer's tax deduction for employees' health insurance may be limited (5/82) p8
 --Workers' compensation costs continue to outpace inflation (4/82) p6

INTEREST RATES
 Crickmer, Barry, author. Fed Policy: Recession Cause Or Cure? (10/82) p28
 --Where the Discredit Is Due? (11/82) p72
 Economic Outlook 1982-1983 (1/82) p16
 Marth, Del, author. Why Europe Bemoans U.S. Interest Rates (5/82) p58
 Outlook: Farmers Need More Interest Relief (2/82) p18
 --Two Views On Interest-Rate Volatility (11/82) p18
 Sound Off Response: Outlaw Usury Laws (4/82) p76
 Washington Letter: Federal loans and credit subsidies raise interest rates and "crowd out less favored borrowers" (Murray Weidenbaum) (4/82) p5
 --"Interest rates... coming down" (Weidenbaum) (1/82) p6
 --Will big deficits crowd out private borrowers...raise interest rates? (4/82) p5

INTERNATIONAL TREATIES
 Outlook: U.S. Firms Oppose Law of Sea Terms (6/82) p23

INTERSTATE COMMERCE COMMISSION
 Washington Letter: Changes coming for FCC and ICC...reductions in force at top level (8/82) p6

INVESTMENTS see also Saving and Investment
 Outlook: To Save On Taxes, Reinvest Dividends (6/82) p20
 --Treasury Bills Outperform Stocks (10/82) p22
 Thoryn, Michael, author. Shorter Wait On Capital Gains? (8/82) p61

INVESTMENTS, AMERICAN
 Japan: The Impact of Japanese Investment In the U.S. (6/82) p14
 Japan: Sogo Shosha Can Help You (interview with Yasuo Oki) (6/82) p18
 Outlook: Foreign-Owned Firms Warned of EEO Laws (10/82) p26
 --Made in U.S.A. By Foreign Owners (12/82) p19
 Washington Letter: Fewer but larger. That's trend of foreign investment in U.S. (9/82) p8

INVESTMENTS, FOREIGN
 Egypt: On the Path of Peace and Prosperity (3/82) p48
 Grant, Carl, author. "Patience Is the Key" (1/82) p52
 McLauchlan, Gordon, author. New Zealand: Building A Balanced Economy (5/82) p77
 Morocco: Economic Keys To A Kingdom (4/82) p59
 Outlook: Canada's Hard Line Thwarts Investors (3/82) p18
 --OPIC To Expand Its Third-World Loans (11/82) p18
 --Rating the Risks of Business Abroad (2/82) p20
 Sudan: An Immense Small Country (12/82) p51

J

JAPAN
 An Industry Gets To First Base (2/82) p26
 Heiman, Grover, author. Competing With the Japanese (11/82) p46
 Japan: The Impact of Japanese Investment In the U.S. (6/82) p14
 Japan: Sogo Shosha Can Help You (interview with Yasuo Oki) (6/82) p18
 Outlook: Battered Government Also Burdens Japan (9/82) p24
 --Japan Sees Soaring Per-Capita GNP (3/82) p18
 --Right vs. Left--No, Not Politics (4/82) p14
 Washington Letter: Informal trade-barriers biggest remaining problem for U.S. access to Japanese market (2/82) p6

JUSTICE, ADMINISTRATION OF
 Burger, Warren E., author. Arbitration, Not Litigation (8/82) p52
 Heiman, Grover, author. U.S. Customs: Less Pressure On the Law-Abiding (8/82) p62
 Trials Closer To Where They Hit Home (10/82) p50

K
 KEOGH PLANS see Individual Retirement Savings Plans

L
LABOR LEGISLATION
 Heiman, Grover, author. Happy Warrior In the Labor Law Battles (10/82) p80
 Marth, Del, author. Bad News for Labor Racketeers (10/82) p84
 Outlook: Davis-Bacon Act Hurts Low-Skilled (6/82) p22

LABOR-MANAGEMENT RELATIONS
 Marth, Del, author. Unhappy New Year for Labor (1/82) p34
 Outlook: Huddling Together In An Economic Storm (12/82) p18

M
MARKETING see also Advertising; Salesmen and Salesmanship
 Gatty, Bob, author. Taking the Plunge In International Waters (4/82) p31
 Morrison, Julian, author. Booming Business (7/82) p70
 Outlook: Electronic Games Invade Europe (5/82) p20
 The Runner Who Put A Firm On Its Feet (8/82) p60
 Truck Makers: An Industry Shifts Gears (10/82) p55
 Velocci, Tony, author. Revealing Victoria's Secret (7/82) p76

MEDIA
 Sound Off Response: A Free--But Responsible--Press (3/82) p88

METRIC SYSTEM
 deFerrari, John, author. The Metric System Is...Inching Forward (9/82) p76

MILLER, JAMES C., III
 Gatty, Bob, author. Reining In the Regulators (6/82) p26
 A Regulatory Reformer's Private Side (6/82) p32

MINORITY CAPITALISM
 Outlook: Hispanic Firms: New Force In Economy (5/82) p24

MONETARY POLICY

Outlook: Money Supplies Need Coordinating (5/82) p20
 Washington Letter: Less Volatility in money supply figures is object of change (5/82) p8

MONEY MARKET FUNDS

Aug, Stephen M., author. The Financial Revolution (4/82) p47
 Outlook: Money Funds and the Money Supply (5/82) p16
 --SEC on Money Market Funds: Yes, But... (11/82) p20

MOROCCO

Morocco: Economic Keys To A Kingdom (4/82) p59

N

NATIONAL GUARD AND RESERVES

Outlook: Pay Policies for Weekend Warriors (10/82) p22
 Velocci, Tony, author. Double-Edged Sword (9/82) p78

NATIONAL LABOR RELATIONS BOARD

Outlook: Jockeying Begins Over NLRB Posts (12/82) p18
 --NLRB Nomination Stymied By Senate (2/82) p18

NEW ZEALAND

McLauchlan, Gordon, author. New Zealand: Building A Balanced Economy (5/82) p77

NUCLEAR DISARMAMENT

Kilpatrick, James J., author. Equally Vulnerable; Equally Dead (5/82) p14

NUCLEAR POWER PLANTS

Velocci, Tony, author. The Breeder's Birth Pains (12/82) p64
 --Nuclear Comeback? (9/82) p36

O

OFFICE MANAGEMENT

Connell, John J., author. Managing the Electronic Office (2/82) p59
 Outlook: Office Bugs Fall Prey To Scanner (4/82) p12
 Thoryn, Michael, author. The Office Computer Boom: It's Just Beginning (12/82) p34

OIL see Petroleum Industry

P

PANAMA CANAL

Outlook: The Cost of Curing A Canal's Congestion (12/82) p19

PATENTS

How Inventive Must An Invention Be? (10/82) p66
 Outlook: Business Booms At European Patent Office (9/82) p24
 --Discount Sought for Patent Fees (6/82) p22
 Webb, Jervis C., author. Our Patent System's Need for Innovation (10/82) p64

PENSIONS

Murray, Samuel H., author. Why Some Will Buy Now, Not Later (11/82) p84
 Outlook: Accountants' Puzzle: Pension Cost Entry (6/82) p20
 --Pension Coverage: How Broad Is It? (12/82) p16
 --Target for Reform: Pension Regulation (4/82) p14
 --Will Pension Funds Revive Housing? (7/82) p22

Washington Letter: Behind recent attempt in Congress to limit rising cost of federal retirement benefits (10/82) p8
 --Hornets' nest has been stirred up by Pension Equity Tax Act (7/82) p7
 --Pension insurance premiums are going up (4/82) p6
 --Pension plan security worrying federal Pension Benefit Guaranty Corp. (4/82) p6

PERSONNEL MANAGEMENT see also Executives--Recruitment Of
 David, Harry, author. Don't Make Applicants Feel Like Suppliants (1/82) p50
 --To Be Or Not To Be A Reference (4/82) p67
 Outlook: Employes Rate Their Bosses (4/82) p17
 --Firms Blamed for Employee Abuses (4/82) p12

PETROLEUM INDUSTRY
 Velocci, Tony, author. Oil Supply: The Outlook (7/82) p30
 --The Petroleum Price Puzzle (9/82) p88

POLITICAL ACTION COMMITTEES
 Eddinger, John M. and Craig S. Brightup, authors. The Power of the Political Action Committee (5/82) p32

Washington Letter: Postelection development...effort by liberal groups to curb political action committees (10/82) p8

POLITICS see also Democratic Party; Political Action Committees; Republican Party
 Crickmer, Barry, author. Campaign '82: Will the Conservative Coalition Hold? (6/82) p60
 Eddinger, John M., author. Campaign '82: Rating the Candidates (8/82) p57
 Kantor, Seth, author. Campaign '82: Two Bellwether Races (10/82) p40
 --Political Watchdog On A Long Leash (11/82) p33
 Robinson, James, author. Campaign '82: Reagan: On Top In An Off-Year? (5/82) p26
 Thorny, Michael, author. Campaign '82: Making Time for Politics (9/82) p64
 Washington Letter: Dole for President? (9/82) p8
 --New AFL-CIO policy providing for early endorsement of presidential candidates (9/82) p7
 --New York state's struggle to redraw congressional district lines (6/82) p5
 --Regardless of recovery, recession will remain focal point of political drive by organized labor (10/82) p7
 --Removing Social Security from federal budget suggested by Congressional Republicans (6/82) p6

POLLUTION AND POLLUTION CONTROL
 Washington Letter: "Midnight dumpers" take note: Environmental Protection Agency now staffed to crack down on violators of pollution laws (1/82) p6

POWER RESOURCES see Energy Resources
 PRESIDENT'S COUNCIL ON INTEGRITY AND EFFICIENCY
 The President's "Junkyard Dogs" (9/82) p40

PRODUCT DEVELOPMENT
 Buggie, Frederick D., author. Hurdling the Barriers To Creativity (excerpt from "New Product Development Strategies") (1/82) p68
 Dark Continent Idea Has A Bright Future (12/82) p78
 Heiman, Grover, author. He Retired To A 70-Hour Week (10/82) p96
 Marth, Del, author. Furniture That's A Smash Hit (4/82) p70
 Outlook: Pay Phones for Commercial Planes (3/82) p18
 --A "Plastic" Bag That's Biodegradable (8/82) p20
 Scholars Examine U.S. Manufactures (2/82) p14
 Topless Cabana For A Windy Beach (1/82) p75
 Tuthill, Mary, author. Bagging Litter With Style (3/82) p98
 --Bugs: A Farmer's Best Friend (3/82) p97
 --An Empire Built From Model Parts (7/82) p75
 --Fashions On The Clubhouse Turn (5/82) p91
 --Getting Art Into The Right Frame (6/82) p83
 --Riding On Air Is the Way To Go (5/82) p90
 --Sailing the Sweet Sloop To Success (3/82) p97
 --A Special Touch In Knitwear Picking (7/82) p74

PRODUCT LIABILITY
 Thorny, Michael, author. Progress Ahead On Product Liability (12/82) p74

PRODUCTIVITY (MANUFACTURING)
 Outlook: Villain for Productivity Lag (2/82) p14
 Scholars Examine U.S. Manufactures (2/82) p14

PROFESSIONAL CORPORATIONS
 Murray, Samuel H., author. A Home Computer's Tax Savings (7/82) p66

PUBLIC OPINION POLLS
 Outlook: Fewer Americans Enjoy Their Jobs (3/82) p19
 --Public Prefers Aid From Private Sector (3/82) p18
 Washington Letter: It's the thought that counts...ask [public] whether federal government should provide welfare (3/82) p6
 --Local government has moved back into top place in most-for-your-dollar poll (3/82) p5
 --Polarized pollsters are by-product of struggle over Clean Air Act revision (5/82) p8
 --Postpone tax cuts? (3/82) p5
 Where America Stands On Tax Increases (5/82) p86

R

REAGAN, RONALD
 Editorial: Reaganomics: There's No Alternative (1/82) p80
 Kilpatrick, James J., author. A Report Card for Mr. Reagan (1/82) p13
 Outlook: No Prospects for Bailouts Under Reagan (8/82) p18
 Robinson, James, author. Campaign '82: Reagan: On Top In An Off-Year? (5/82) p26
 Stanfield, Rochelle L., author. New Federalism: Ready for Takeoff, But Will It Fly? (3/82) p32

Washington Letter: New budget? President will insist on preserving tax relief (2/82) p5
 --Rumor persists that Stockman will leave...more on personnel changes (11/82) p8
 --What should President do to stop leaks? (5/82) p7
 "We're Going To Fight As Hard As We Can" (Reagan interview) (5/82) p30
 REGULATORY FLEXIBILITY ACT (1981)
 Outlook: Regflex Act Is Easing Business' Heavy Burden (7/82) p20
 Thorny, Michael, author. A Fairer Shake for Small Business (2/82) p39
 REPUBLICAN PARTY see also Politics
 Crickmer, Barry, author. Campaign '82: Two Parties In Similar Boats (7/82) p61
 The Parties Really Do Part Company (10/82) p86
 Washington Letter: Biggest political liability for Republicans is appearance of disunity (5/82) p7
 --Critical period for Republicans... after Labor Day (8/82) p5
 --Republican rout in November is not likely unless economy remains sour (5/82) p7
 --Republicans are optimistic that the economic scenario they wished for may be developing (10/82) p7
 --Republicans won't be looking for boom by Labor Day, but for signs of long-term recovery (8/82) p5

RESEARCH AND DEVELOPMENT
 Outlook: American R&D On the Rise (4/82) p14
 --A "Plastic" Bag That's Biodegradable (8/82) p20
 --R&D: Predictor of Company Growth (2/82) p16
 Tuthill, Mary, author. Mining the Government's Information Lode (2/82) p54
 Velocci, Tony, author. The New Climate for Science Programs (8/82) p45

RETIREMENT
 Ins and Outs of the Retirement Age Issue (7/82) p56
 Monaghan, Richard F., author. How To Get More From Your Business When You Leave It (9/82) p80
 Outlook: Income Up for Retired Americans (6/82) p24

S

SALESMEN AND SALESMANSHIP see also Advertising; Marketing
 Culligan, Matthew J. "Joe", author. What It Takes To Succeed In Sales (excerpts from "Getting Back To the Basics of Selling") (4/82) p42
 Outlook: Definitely Not A Throwaway (2/82) p20
 Tuthill, Mary, author. Born Salesman Caters To Execs (5/82) p90
 --Riding On Air Is the Way To Go (5/82) p90
 SANDERS, JAMES C.
 The SBA's New Chief (8/82) p34
 Thorny, Michael, author. SBA: Confronting Its Own Problems (8/82) p32
 SAVING AND INVESTMENT see also Individual Retirement Savings Plans; Investments
 Aug, Stephen M., author. The Financial Revolution (4/82) p47

Savings Bonds

Murray, Samuel H., author. Break for the Home Office (8/82) p64
Tight-Fisted Public (12/82) p80

SAVINGS BONDS see Stocks And Bonds

SERVICES see also Services, Personal
Gatty, Bob, author. "Invisibles" Loom Large On the Export Scene (1/82) p42

Outlook: Pay Phones for Commercial Planes (3/82) p18

--Trade Barrier Relief for Services Sector (9/82) p24

Private Protection for the Government (11/82) p82

Rathbun, Nancy Anne, author. The Franchising Wave of the '80s (3/82) p82

Velocci, Tony, author. Shrinking A Stretcher of Dollars (12/82) p45

Washington Letter: Nothing personal, but...GSA asking for bids on delivery service for packages (3/82) p6

SERVICES, PERSONAL

Service To Please Execs On the Go (1/82) p74

Sitting for Man's Best Friends (1/82) p74

Something New: Car Buyer for Hire (12/82) p78

A Special Touch With the Handicapped (11/82) p82

Tuthill, Mary, author. Born Salesman Caters to Execs (5/82) p90

--Cloak-and-Dagger Men Aid Executives (8/82) p67

--Dreamboats Set Sail For Fantasy (6/82) p82

--The Incredible Edible Edifice (2/82) p78

--Let A Newsletter Do the Walking (7/82) p74

--Posting A Profit With Postal Boxes (9/82) p91

--To the Impoundment Lot In High Style (2/82) p79

SHIPPING

Outlook: The Cost of Curing A Canal's Congestion (12/82) p19

Velocci, Tony, author. Our Ebbing Maritime Industry (6/82) p34

SHULTZ, GEORGE

Washington Letter: Secretary of State gets high marks from Congress and from foreign service professionals (10/82) p7

--Secretary of State [receives] warm praise from international business community (8/82) p6

SMALL BUSINESS see also Small

Business Administration

Gatty, Bob, author. Taking the Plunge In International Waters (4/82) p31

The Heller/Roper Small Business

Barometer: Borrowing Up, Profits Down (3/82) p72

--How CEOs See Things Now (7/82) p38

--Low Plateau (11/82) p38

Merwin, R. F., author. Does Your Firm Need Outsiders On the Inside? (2/82) p73

Murray, Samuel H., author. A New Chapter for Subchapter S (12/82) p14

Outlook: Agencies Learn To Pay Their Bills On Time (7/82) p20

--Aid To Keep U.S. Fishing Fleets Afloat (8/82) p14

--Call the Bank...and Live Longer (2/82) p16

--Can't Get A Loan? Create A Bank (5/82) p24

--Corporate Liaison Runs Interference (4/82) p14

--Discount Sought for Patent Fees (6/82) p22

--Electronic Economics Could Help Set Policy (9/82) p18

--Federal Research Funds for Small (2/82) p16

--Few Businesses Take Advantage of New Law (9/82) p18

--Fewer Bureaucrats On Business Backs (10/82) p20

--Financing Prospects Are Brightening (10/82) p20

--Growing States Like Small Firms (6/82) p22

--Hispanic Firms: New Force In Economy (5/82) p24

--How Big Is A Small Firm? (4/82) p14

--IRS Grudgingly Whacks At Regulations (10/82) p20

--Push for A Bigger Slice of Federal Pie (12/82) p15

--Regflex Act Is Easing Business' Heavy Burden

--Small Firms Will Get Larger Share of R&D (8/82) p14

--Subchapter S Comes Up for Revision (7/82) p20

--Target for Reform: Pension Regulation (4/82) p14

--Tax Compliance Will Be Taxing (11/82) p16

--To Lower Costs: Walk Up One Flight (5/82) p20

--Trust Your Sixth Sense (3/82) p16

--U.S. Market Lures Foreign Acquisitors (2/82) p16

--You Can Negotiate Utility Rates (3/82) p16

Schatz, Willie, author. New Conquests for the Computer (6/82) p67

Small Business: A Profile (5/82) p40

Small Firms' Net Worth (5/82) p42

Thorn, Michael, author. A Fairer Shake for Small Business (2/82) p39

--More Lenders for Small Business (11/82) p66

--Small Business Speaks, Government Listens (5/82) p38

--Small Business Survival Courses (7/82) p67

--Starting On A Shoestring (7/82) p44

--Taking the Small Firm Into Account (12/82) p30

SMALL BUSINESS ADMINISTRATION

Outlook: Bill Promises To Remedy SBA's Problems (9/82) p18

--Defaults Killing SBA Loan Program (3/82) p16

--Panel Urges More Loans, Lower Rates (12/82) p15

--SBA Officials Urge Jobs Program Reform (11/82) p16

--SBA's Answer Desk Is At Your Service (12/82) p15

Thorn, Michael, author. SBA: Confronting Its Own Problems (8/82) p32

SMALL BUSINESS INNOVATION DEVELOPMENT ACT (1982)

Outlook: Federal Research Funds for Small (2/82) p16

--Opportunity In Federal R&D Is Growing (11/82) p16

--Small Firms Will Get Larger Share of R&D (8/82) p14

SOCIAL SECURITY

Editorial: Safety for Social Security (5/82) p96

--The Social Security Crisis (10/12) p104

Kilpatrick, James J., author. Stumbling Toward the Chasm (7/82) p16

Outlook: Europe Shrinks Its Social Security (4/82) p18

Saving Social Security (10/82) p88

Washington Letter: Background of Social Security problems available from U.S. Chamber of Commerce (12/82) p8

--Chutzpah rebuffed: Schweiker says he will prevent payment of benefits to children who have killed a parent (3/82) p6

--Excuse for deferring action on Social Security...report of National Commission on Social Security Reform (6/82) p6

--If Social Security removed from budget, would it be out of reach of amendment requiring balanced budget? (6/82) p6

--It's a myth that most Social Security recipients are needy (4/82) p5

--Leaks from National Commission on Social Security Reform (11/82) p7

--Removing Social Security from federal budget suggested by Congressional Republicans (6/82) p6

--Sacred cow status of Social Security may weaken as workers learn cost (2/82) p6

--Social Security...a bigger bite than federal income tax (2/82) p6

--Social Security payments will rise in June (3/82) p6

--Social Security problems must be resolved in lame-duck session (Rep. Barber Conable) (12/82) p8

--Tying Social Security benefit hikes to wage increases (9/82) p7

--Watch out for Social Security foulups...system will be installing new computers (4/82) p6

SPACE EXPLORATION AND TECHNOLOGY

Outlook: Future of Space Industry Unclear (6/82) p24

Washington Letter: Space race pace may again become political issue (7/82) p8

SOLAR ENERGY see Energy Resources

SPORTS, GAMES AND HOBBIES

Costello, John, author. An Ancient Art Scores A Bull's-Eye (Archery) (11/82) p85

--A Big Hand for Handball (4/82) p76

--Competing In the No.1 Spectator Sport (Drag Racing) (10/82) p101

--The Detector Set (Treasure Hunting) (2/82) p81

--Exploring the Underwater World (Scuba Diving) (8/82) p69

--The Lure of Fly Casting (6/82) p85

--Soaring On Gossamer Wings (Hang-gliding) (7/82) p77

--Reaching for the Stars (Astronomy) (12/82) p81

--Therapeutic Thrills On Wheels (Motorcycling) (5/82) p93

--They Dig Archaeology (9/82) p93

--Unwinding In Winter's Wonders (Snowmobiling) (1/82) p77

--Why Trapshooters Have A Blast (3/82) p101

Heiman, Grover, author. The Golden Bear's Golden Touch (9/82) p60

--Taking A Successful Flier (Ultralight Aircraft) (11/82) p74

Outlook: Golf Courses Break Par In Recession (5/82) p24

Tuthill, Mary, author. The Game Plan of a Gamester (9/82) p90

STATE AND LOCAL GOVERNMENT

Stanfield, Rochelle L., author.
New Federalism: Ready for Takeoff,
But Will It Fly? (3/82) p32
States Can Tap New Revenue Areas
(3/82) p18
Washington Letter: Local government
has moved back into top place in
most-for-your-dollar poll (3/82) p5

STATISTICAL INDEXES see
Economic Indexes

STOCKS AND BONDS

Advice To Treasury: Borrow Techniques
From Private Sector (10/82) p68
Outlook: Politics and Stock Prices:
A New Link (12/82) p16
--A Tougher Tack On Insider Trading
(11/82) p20
--Treasury Bills Outperform Stocks
(10/82) p22
Washington Letter: Floating rate
savings bonds (1/82) p6

STRESS (PSYCHOLOGICAL)

Gherman, E. M., author. Win Your
Battles With the Clock (excerpts
from "Stress and the Bottom Line")
(3/82) p89

STRIKES AND LOCKOUTS

Editorial: Why the Strike Should
Be Out (11/82) p88
Outlook: More Plants Stay Open
During Strikes (6/82) p22

SUBCHAPTER S CORPORATIONS

Murray, Samuel H., author. A New
Chapter for Subchapter S
(12/82) p14

Outlook: Subchapter S Comes Up for
Revisio (7/82) p20

SUDAN

Sudan: An Immense Small Country
(12/82) p51

T

TAX LEGISLATION

Bob Dole's New Look (9/82) p70
Crickmer, Barry, author. Dealing With
Tax Evaders (8/82) p30
--The Flat-Rate Tax: What's Ahead
(8/82) p22
Flat-Rate Tax Bills Now Pending
(8/82) p24
Guide To Tax Changes Set for 1983
(12/82) p72
Thorn, Michael, author. Shorter Wait
On Capital Gains? (8/82) p61
Washington Letter: Big political
question in wake of tax bill
(9/82) p7
--Hornets' nest has been stirred up
by Pension Equity Tax Act (7/82) p7
--More tax hikes coming? (11/82) p7
Where America Stands On Tax Increases
(Major Tax Proposals) (5/82) p81

TAXATION see also Business Tax;
Income Tax; Social Security;
Tax Legislation; U.S. Internal
Revenue Service

Adams, John Hanly, author. New Forms,
New Rules (1/82) p64

Duncan, Susan J., author. What's Next
On Health Cost Control (11/82) p22

Editorial: Don't Surrender On Tax
Relief (7/82) p80

--The Roots of the Flat-Rate Tax
Movement (8/82) p72

--Taxing Credibility (6/82) p88

Kilpatrick, James J., author. IRS
Audits of Religious Beliefs
(3/82) p12

Murray, Samuel H., author. A Home
Computer's Tax Savings (7/82) p66

Outlook: End of Delayed Tax
Liability? (5/82) p18

--Lawmakers Debate Tax Expenditures
(2/82) p14

--Surtax Could Harm Recovery
Incentives (6/82) p20

--Tax Credit Sales Under Attack
(3/82) p18

States Can Tap New Revenue Areas
(3/83) p18

Tax Indexing: Big Benefit At the
Bottom (12/82) p22

Tax Outlook for 1983 (12/82) p21

Unlucky Proposition 13 (12/82) p76

Washington Letter: Bitter squabbling
over where, how and when to raise
taxes (7/82) p7

--Employer's tax deduction for
employees' health insurance may be
limited (5/82) p8

--Local government has moved back
into top place in most-for-your-
dollar poll (3/82) p5

--Postpone tax cuts? (3/82) p5

--Reducing tax evasion is objective
of bill (S.2198) (4/82) p6

--Speaking of taxes--federal, state
and local revenues totaled \$851
billion for 1981 (3/82) p6

--Speed up tax cuts? (3/82) p5

--Tax cheating "a serious problem and
getting worse" (GAO) (4/82) p5

--There may be a message here for
Washington...book on Proposition 13
(6/82) p6

TECHNOLOGICAL INNOVATION

Outlook: Burning Gas Instead of
Dollars (12/82) p18

--Expanding Use for Sound Waves
(6/82) p24

--Four Technologies Spell Opportunity
(6/82) p24

--Future of Space Industry Unclear
(6/82) p24

--Office Bugs Fall Prey To Scanner
(4/82) p12

--Pentagon Proposal Worries Scientists
(11/82) p49

--Thompson, Harry and Michael Paris,
authors. Planning Your Future Factory
(11/82) p49

Velocci, Tony, author. The New Climate
for Science Programs (8/82) p45

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Washington Letter: "Soviet Union has
erected a monument made of titanium
...Soviets know how to handle it
better than we do" (Edward Teller)
(2/82) p6

Heiman, Grover, author. He Doesn't Go
By the Book (9/82) p44

Marth, Del, author. The Sorry State of
the Unions (7/82) p50

--Unhappy New Year for Labor (1/82) p34

--Why Unions Lose At Many Companies
(8/82) p50

Outlook: Five-Year-Old Industry Suit
Nears Windup (9/82) p22

--More Plants Stay Open During Strikes
(6/82) p22

--What A Union Thinks the Future Holds
(10/82) p24

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

--May union prohibit use of campaign
funds from nonunion sources in union
leadership contests? (6/82) p6

--New AFL-CIO policy providing for
early endorsement of presidential
candidates (9/82) p7

--Regardless of recovery, recession
will remain focal point of political
drive by organized labor (10/82) p7

--Suit to force rehiring of air traffic
controllers could backfire on public
employee unions (2/82) p6

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

--May union prohibit use of campaign
funds from nonunion sources in union
leadership contests? (6/82) p6

--New AFL-CIO policy providing for
early endorsement of presidential
candidates (9/82) p7

--Regardless of recovery, recession
will remain focal point of political
drive by organized labor (10/82) p7

--Suit to force rehiring of air traffic
controllers could backfire on public
employee unions (2/82) p6

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

--May union prohibit use of campaign
funds from nonunion sources in union
leadership contests? (6/82) p6

--New AFL-CIO policy providing for
early endorsement of presidential
candidates (9/82) p7

--Regardless of recovery, recession
will remain focal point of political
drive by organized labor (10/82) p7

--Suit to force rehiring of air traffic
controllers could backfire on public
employee unions (2/82) p6

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

--May union prohibit use of campaign
funds from nonunion sources in union
leadership contests? (6/82) p6

--New AFL-CIO policy providing for
early endorsement of presidential
candidates (9/82) p7

--Regardless of recovery, recession
will remain focal point of political
drive by organized labor (10/82) p7

--Suit to force rehiring of air traffic
controllers could backfire on public
employee unions (2/82) p6

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

--May union prohibit use of campaign
funds from nonunion sources in union
leadership contests? (6/82) p6

--New AFL-CIO policy providing for
early endorsement of presidential
candidates (9/82) p7

--Regardless of recovery, recession
will remain focal point of political
drive by organized labor (10/82) p7

--Suit to force rehiring of air traffic
controllers could backfire on public
employee unions (2/82) p6

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

--May union prohibit use of campaign
funds from nonunion sources in union
leadership contests? (6/82) p6

--New AFL-CIO policy providing for
early endorsement of presidential
candidates (9/82) p7

--Regardless of recovery, recession
will remain focal point of political
drive by organized labor (10/82) p7

--Suit to force rehiring of air traffic
controllers could backfire on public
employee unions (2/82) p6

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

--May union prohibit use of campaign
funds from nonunion sources in union
leadership contests? (6/82) p6

--New AFL-CIO policy providing for
early endorsement of presidential
candidates (9/82) p7

--Regardless of recovery, recession
will remain focal point of political
drive by organized labor (10/82) p7

--Suit to force rehiring of air traffic
controllers could backfire on public
employee unions (2/82) p6

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

--May union prohibit use of campaign
funds from nonunion sources in union
leadership contests? (6/82) p6

--New AFL-CIO policy providing for
early endorsement of presidential
candidates (9/82) p7

--Regardless of recovery, recession
will remain focal point of political
drive by organized labor (10/82) p7

--Suit to force rehiring of air traffic
controllers could backfire on public
employee unions (2/82) p6

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

--May union prohibit use of campaign
funds from nonunion sources in union
leadership contests? (6/82) p6

--New AFL-CIO policy providing for
early endorsement of presidential
candidates (9/82) p7

--Regardless of recovery, recession
will remain focal point of political
drive by organized labor (10/82) p7

--Suit to force rehiring of air traffic
controllers could backfire on public
employee unions (2/82) p6

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

--May union prohibit use of campaign
funds from nonunion sources in union
leadership contests? (6/82) p6

--New AFL-CIO policy providing for
early endorsement of presidential
candidates (9/82) p7

--Regardless of recovery, recession
will remain focal point of political
drive by organized labor (10/82) p7

--Suit to force rehiring of air traffic
controllers could backfire on public
employee unions (2/82) p6

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

--May union prohibit use of campaign
funds from nonunion sources in union
leadership contests? (6/82) p6

--New AFL-CIO policy providing for
early endorsement of presidential
candidates (9/82) p7

--Regardless of recovery, recession
will remain focal point of political
drive by organized labor (10/82) p7

--Suit to force rehiring of air traffic
controllers could backfire on public
employee unions (2/82) p6

Washington Letter: A government
investigation of Labor Department
and IRS probes of Teamsters' Central
States Pension Fund (7/82) p8

U.S. Customs

Editorial: Learning the Hard Way (12/82) p84
 --Saving Congress From Itself (9/82) p96
 --What the Election Didn't Change (12/82) p84
 Kantor, Seth, author. What's Ahead In Congress (12/82) p24
 Outlook: Federal Research Funds for Smalls (2/82) p16
 --Lawmakers Debate Tax Expenditures (2/82) p14
 Thoryn, Michael, author. Another Year, Another Budget Battle (1/82) p37
 --Small Business Speaks, Government Listens (5/82) p38
 Washington Letter: After voting for budget restraint, Congress frequently begins to restore cut funds (8/82) p5
 --Congress was probusiness in 1981 (5/82) p7
 --Domestic content legislation appears to be foundering (9/82) p8
 --Legislation likely to make floor of Congress during lame-duck session (11/82) p7
 --New York State's struggle to redraw congressional district lines (6/82) p5
 --Proposals for postelection session of Congress (10/82) p7
 --Recent tax actions within Congress (8/82) p5
 --Supreme Court next term will take up congressional veto (8/82) p5
 --'Tis the season for projections of date for congressional adjournment (8/82) p5
 U.S. CUSTOMS
 Heiman, Grover, author. U.S. Customs: Less Pressure On the Law-Abiding (8/82) p62
 U.S. DEPARTMENT OF DEFENSE
 Outlook: Joint Project: Secure Telecommunications (8/82) p16
 --Law To Thwart Peddling of Influence Challenged (9/82) p22
 --Longer Contracts Will Aid Industry (10/82) p22
 --Pace Quickens for DOD's Waste Audits (8/82) p16
 --Pentagon Eager To Merge Two Commands (9/82) p22
 --Pentagon Proposal Worries Scientists (11/82) p21
 Velocci, Tony, author. Defense Buildup: Economic Question Mark (5/82) p81
 --Pentagon: Can It Cut Waste? (3/82) p22
 U.S. DEPARTMENT OF ENERGY
 Outlook: Appliance Efficiency Standards Opposed (7/82) p26
 Sound Off Response: They Want DOE to Die (2/82) p80
 Velocci, Tony, author. Department of Energy: Phoenix Or Dead Duck? (2/82) p50
 Washington Letter: Breakup of Energy Department is congressional headache for administration (2/82) p5
 --Energy secretary nominee Donald Paul Hodel (12/82) p8
 --Next Energy secretary? (11/82) p7
 --Schedule for breakup of Energy Department (1/82) p5
 U.S. DEPARTMENT OF THE INTERIOR
 Washington Letter: Biggest garage sale...federal lands Watt "considering" selling (7/82) p8

--"The crisis of the 1990s will be lack of water for domestic consumption" (James Watt) (3/82) p6
 --Pay up, or...Department of Interior has commissioned Dun & Bradstreet to recover some overdue fees (12/82) p8
 U.S. INTERNAL REVENUE SERVICE
 Adams, John Hanly, author. Will the IRS Auditor Call You? (6/82) p66
 Kilpatrick, James J., author. IRS Audits of Religious Beliefs (3/82) p12
 Outlook: IRS Grudgingly Whacks At Regulations (10/82) p20
 Washington Letter: IRS soft on delinquent taxpayers?...view is advanced by GAO (2/82) p5
 U.S. OCCUPATIONAL, SAFETY AND HEALTH ADMINISTRATION
 Outlook: Changes Sought In Costly OSHA Rule (5/82) p18
 --OSHA Proposes Self-Inspections (3/82) p16
 --OSHA Search Warrants Attacked In Lawsuit (7/82) p26
 Washington Letter: Complaints will no longer automatically trigger inspections (3/82) p6
 --Maximum OSHA fines (8/82) p6
 U.S. POSTAL SERVICE
 Outlook: Electronic Mail: Make Or Break for USPS (12/82) p19
 Washington Letter: Nothing personal, but ...General Services Administration asking for bids on delivery service for packages (3/82) p6
 --Straw in the wind? Federal Trade Commission chairman favors ending U.S. Postal Service monopoly on first-class mail (8/82) p6
 U.S. SECURITIES AND EXCHANGE COMMISSION
 Outlook: Putting A Muzzle On Annual Meetings (12/82) p16
 --SEC On Money Market Funds: Yes, But... (11/82) p20
 --A Tougher Tack On Insider Trading (11/82) p20
 Washington Letter: New capital available as result of rule change approved by Securities and Exchange Commission (2/82) p6
 --Write your SEC officials (8/82) p6
 U.S. SENATE
 Bob Dole's New Look (9/82) p70
 Outlook: NLRB Nomination Stymied By Senate (2/82) p18
 The Senate's Housing Boom (10/82) p87
 U.S. TREASURY DEPARTMENT
 Advice To Treasury: Borrow Techniques From Private Sector (10/82) p68
 Outlook: Treasury bills outperform stocks (10/82) p22
 UNEMPLOYMENT
 Economic Outlook 1982-1983 (1/82) p16
 Marth, Del, author. Does the Jobless Rate Do the Job? (11/82) p62
 Washington Letter: Despite layoffs, there are still lots of job openings (3/82) p6
 --Reagan administration thinking through measures to reduce unemployment (12/82) p7
 --Unemployment compensation outlays not running as high as forecast (9/82) p8
 --Unemployment is peaking now, says Richard Rahn (2/82) p5

UNION OF SOVIET SOCIALIST REPUBLICS
 Outlook: Birthrate Slowdown Worries Kremlin (10/82) p26
 --Soviet System Goes Against Its Grain (11/82) p18
 Washington Letter: Embargo On American technology for Soviet pipeline (11/82) p8
 --"Soviet Union has erected monument made of titanium...Soviets know how to handle it better than we do" (Edward Teller) (2/82) p6
 UNITED STATES--BUDGET see also Government Spending Policy
 Budget Control Through the Years (4/82) p24
 The Budget Mess On the Hill (7/82) p73
 Crickmer, Barry, author. Can We Control Spending? (4/82) p22
 --Purse-String Holders Under Fire (11/82) p28
 --Weighing A Balanced Budget Amendment (9/82) p32
 Deflating the Deficit Figures (7/82) p36
 Economic Outlook 1982-1983 (1/82) p16
 Editorial: Saving Congress From Itself (9/82) p96
 Marth, Del, author. Highway Needs vs. the Budget Crunch (8/82) p26
 Outlook: Federal Budget Is Unlike All Others (2/82) p14
 --Projected Deficit Remains Unaltered (6/82) p20
 Thoryn, Michael, author. Another Year, Another Budget Battle (1/82) p37
 Uncle Sam, Real Estate Salesman (9/82) p46
 Velocci, Tony, author. Pentagon: Can It Cut Waste? (3/82) p22
 Washington Letter: Adaptable bureaucrats phrase budget appeals in terms of administration concerns (1/82) p5
 --Balanced budget amendment gets faint praise from Paul Volcker (6/82) p6
 --Big cuts for federal housing subsidies (1/82) p5
 --Budget fuss is noisy, but don't be misled (3/82) p5
 --Budget outlook? (6/82) p5
 --Budget policy (1/82) p5
 --Don't be alarmed at dire predictions ...part of budget process (1/82) p5
 --Don't hold your breath waiting for passage of new federal budget (3/82) p5
 --Major cuts in growth rate of entitlement programs (Stockman) (9/82) p7
 --"The media would have you believe we have cut into the marrow of America" (Rep. Trent Lott) (3/82) p5
 --New budget? President will insist on preserving tax relief (2/82) p5
 --Prospect of late budget is not all bad from business viewpoint (6/82) p5
 --Removing Social Security from federal budget suggested by congressional Republicans (6/82) p6
 --Treasury Secretary Donald Regan on significance of deficits (5/82) p8
 --Watch for leaks on fiscal 1984 budget (12/82) p7
 --Which way wind is blowing on future defense budgets (12/82) p7
 --Who's winning budget battle (4/82) p5
 --Will big deficits crowd out private borrowers and raise interest rates? (4/82) p5
 --Would higher taxes bring down deficit? (3/82) p5

Workers' Compensation

UNITED STATES--DEFENSE POLICY

Flabby Maritime Muscle: A Military Weakness (6/82) p37
 Outlook: Aerospace Field Anticipates Growth (7/82) p22
 --New Doctrine for Conventional War (11/82) p21
 Velocci, Tony, author. Defense Buildup: Economic Question Mark (5/82) p81
 --Double-Edged Sword (9/82) p78
 Washington Letter: Crisis relocation may have lost some friends in Congress (7/82) p8
 --An effort to streamline the Joint Chiefs of Staff could be backfiring (10/82) p8
 UNITED STATES--DOMESTIC POLICY
 Editorial: How To Keep the Ball Unrolling (3/82) p104
 --Redrawing the Line (5/82) p96
 Feldman, Carole, author. Uncle Sam's Unwelcomed Boarders (4/82) p26
 How the Swap Would Work (3/82) p34
 Outlook: Public Prefers Aid From Private Sector (3/82) p18
 Stanfield, Rochelle L., author. New Federalism: Ready for Takeoff, But Will It Fly? (3/82) p32
 The Supply Side of the Story (1/82) p17
 The Task Force--A Cross Section of America (3/82) p36
 Tuthill, Mary, Author. Countrywide Call for Volunteers (3/82) p36
 Washington Letter: Average welfare family has done better than comparable non-welfare family (4/82) p5
 --It's the thought that counts... ask [public] whether federal government should provide welfare (3/82) p6

UNITED STATES--ECONOMIC POLICY

Butler, Stuart, author. Why Thatcheromics Isn't Reaganomics (2/82) p34
 Editorial: Reaganomics: There's No Alternative (1/82) p80
 --Where To Make the Cuts (4/82) p80
 Gatty, Bob, author. Crucial Campaign To Increase Exports (2/82) p22
 How the Swap Would Work (3/82) p34
 Kilpatrick, James J., author. How Do We Get Out? (4/82) p10
 Marth, Del, author. Why Europe Bemoans U.S. Interest Rates (5/82) p58
 Outlook: Economic Adviser Tempers Optimism (11/82) p18
 --No Prospects for Bailouts Under Reagan (8/82) p18
 Stanfield, Rochelle L., author. New Federalism: Ready for Takeoff, But Will It Fly? (3/82) p32
 Washington Letter: Although Reagan administration points to drop in inflation rate... (10/82) p7
 --Another increase in ceiling on national debt may be needed (3/82) p6
 --Business leaders have faith in Reagan program (1/82) p6
 --Caribbean Basin Initiative proposed by President Reagan (6/82) p5
 --Wisdom from George Shultz...comment from "Economic Policy Behind the Headlines" (9/82) p8
 UNITED STATES--SCIENCE POLICY
 Velocci, Tony, author. The New Climate for Science Programs (8/82) p45

UTILITIES

Outlook: Electric Utilities Decry Legislation (10/82) p26
 --Pending Bills Would Boost Cogeneration (8/82) p16
 --Utilities Can Help Business Cut Costs (7/82) p26
 --You Can Negotiate Utility Rates (3/82) p16
 Velocci, Tony, author. The Breeder's Birth Pains (12/82) p64
 --Nuclear Comeback? (9/82) p36

V

VANDERGRIF, TOM
 Tom Vandergriff: Fastest Gun In the 26th (12/82) p27

W

WAGES

Kilpatrick, James J., author. Of Greenbacks and Quarterbacks (11/82) p14
 Outlook: U.S. Losing Its Lead In Industrial Wages (8/82) p20
 Washington Letter: Remember comparability?...equal pay for work of comparable value (10/82) p8

WILSON, PETE

Pete Wilson: An Independent Thinker (12/82) p25

WORKERS' COMPENSATION

Washington Letter: Workers' Compensation costs continue to outpace inflation (4/82) p6

DEPARTMENTS AND REGULAR FEATURES

BOOK BONUS

- Buggie, Frederick D., author. Hurdling the Barriers To Creativity (excerpt from "New Product Development" Strategies") (1/82) p68
- Culligan, Matthew J. "Joe", author. What It Takes To Succeed In Sale\$ (excerpts from "Getting Back To the Basics of Selling") (4/82) p42
- Gherman, E. M., author. Win Your Battles With the Clock (excerpts from "Stress and the Bottom Line") (3/82) p89
- Michener, James A., author. Michener Looks At Today and Tomorrow (excerpts from "James A. Michener's USA") (2/82) p70

BUSINESS LIFE-STYLE

- Costello, John, author.
 - An Ancient Art Scores A Bull's-Eye (Archery) (11/82) p85
 - A Big Hand for Handball (4/82) p77
 - Competing In the No.1 Spectator Sport (Drag Racing) (10/82) p101
 - The Detector Set (Treasure Hunting) (2/82) p81
 - Exploring the Underwater World (Scuba Diving) (8/82) p69
 - The Lure of Fly Casting (6/82) p85
 - Reaching for the Stars (Astronomy) (12/82) p81
 - Soaring On Gossamer Wings (Hang-gliding) (7/82) p76
 - Therapeutic Thrills On Wheels (Motorcycling) (5/82) p93
 - They Dig Archaeology (9/82) p93
 - Unwinding In Winter's Wonders (Snowmobiling) (1/82) p77
 - Why Trapshooters Have A Blast (3/82) p101

EDITORIALS

- Clearing the Air (1/82) p80
- Don't Surrender On Tax Relief (7/82) p80
- How To Keep the Ball Unrolling (3/82) p104
- Learning the Hard Way (12/82) p84
- Money At Work (6/82) p88
- Protectionism's Perils (2/82) p84
- Reaganomics: There's No Alternative (1/82) p80
- Redrawing the Line (5/82) p96
- The Roots of the Flat-Rate Movement (8/82) p72
- Safety for Social Security (5/82) p96
- Saving Congress From Itself (9/82) p96
- The Social Security Crisis (10/82) p104
- Taxing Credibility (6/82) p88
- What the Election Didn't Change (12/82) p84
- Where To Make the Cuts (4/82) p80
- Why the Strike Should Be Out (11/82) p88

THE ENTREPRENEURS

- Goodman, Gerson, author. Tapping Unused Riches In the Slums (John Marriota and Fred Neuberger, Welbilt Electronic Die Corp.) (2/82) p41
- Gray, Robert T., author. Rugged Individualism In Knives (Gary T. Randall, Randall Made Knives) (9/82) p84
- Heiman, Grover, author. He Retired To A 70-Hour Week (Carl G. Sonthelmer, Cuisinarts, Inc.) (10/82) p96
- Taking A Successful Flier (William W. Adaska, Rotec Engineering) (11/82) p74
- Kantor, Seth, author. Chick-fil-A's Careful Captain (S. Truett Cathy) (12/82) p67
- Marth, Del, author. A Business That Was A Natural (Thomas M. Chappell, Tom's of Maine, Inc.) (3/82) p96
- Furniture That's A Smash Hit (Steve Robertson and Randall Ward, This End Up Furniture Co.) (4/82) p70
- Tarkenton: Profits Are Like Points (Fran Tarkenton, Tarkenton & Co.) (5/82) p51
- The Runner Who Put A Firm On Its Feet (Laurence C. Leeds, Jr., Manhattan Industries) (8/82) p60
- Tuthill, Mary, author. Prestige for American Porcelain (Helen Boehm, Edward Marshall Boehm, Inc.) (6/82) p84
- Velocci, Tony, author. Revealing Victoria's Secret (Roy Raymond, Victoria's Secret) (7/82) p76
- Solar Heat for the Frost Belt (Joseph R. Frissora, Sunmaster Corp.) (1/82) p66

FOR YOUR TAX FILE

- Adams, John Hanly, author.
 - Deductions for Mother Nature (5/82) p88
 - Fight Off Audit Fears (2/82) p76
 - New Forms, New Rules (1/82) p64
 - Sketch Out Your 1982 Strategy (4/82) p20
 - Will the IRS Auditor Call You? (6/82) p66
 - Wishing You Many Happy Returns (3/82) p100
- Murray, Samuel H., author.
 - Break for the Home Office (8/82) p64
 - A Home Computer's Tax Savings (7/82) p66
 - Keep Your Eye On These Increases (10/82) p100
 - A New Chapter for Subchapter S (12/82) p14
 - To Buy Or Not To Buy (9/82) p14
 - Why Some Will Buy Now, Not Later (11/82) p84

JAMES J. KILPATRICK

- Common Sense and Censorship (6/82) p12
- Equal Rights Amendment, RIP (9/82) p16
- Equally Vulnerable, Equally Dead (5/82) p14
- Fresh Air From the FTC (8/82) p12
- How Do We Get Out? (4/82) p10
- IRS Audits of Religious Beliefs (3/82) p12
- Of Greenbacks and Quarterbacks (11/82) p14
- A Plea for Impoverished Children (2/82) p12
- A Report Card for Mr. Reagan (1/82) p13
- Stumbling Toward the Chasm (7/82) p16
- The Tylonol Case and Business (12/82) p5
- Underneath the Liberal Label (10/82) p16

LESSONS OF LEADERSHIP

- Heiman, Grover, author.
 - CEO's Maxim: High Visibility (Edwin I. Colodny, USAir) (12/82) p60
 - Competing With the Japanese (Robert W. Galvin, Motorola, Inc.) (11/82) p46
 - Fainthearted? Not "Mr. Chicken" (Frank Perdue, Perdue Farms, Inc.) (8/82) p39
 - The Flier Who Kept A Company From Crashing (Paul Thayer, LTV Corp.) (6/82) p54
 - The Golden Bear's Golden Touch (Jack Nicklaus, Golden Bear, Inc.) (9/82) p60
 - John W. Hanley's Agonizing Decision (Monsanto Co.) (10/82) p74
- Morrison, Julian, author.
 - Penniless Chief Executive (Brother Timothy, Christian Brothers) (2/82) p42
- Thorn, Michael, author.
 - Starting On A Shoestring (Edward F. Shorma, Wahpeton Canvas Co.) (7/82) p44
- Tuthill, Mary, author.
 - Amazing Peter Grace (J. Peter Grace, W. R. Grace & Co.) (4/82) p52
- Velocci, Tony, author.
 - Bringing A Company Back From the Brink (Joseph F. Alibrandi, Whittaker Corp.) (3/82) p77
 - Getting Two Benefits for the Price of One (W. Thomas York, AMF) (5/82) p52
 - Keeping A "Mighty Pump" In Prime Condition (Robert A. Beck, Prudential Insurance Co.) (1/82) p57

PEOPLE IN BUSINESS

- Dark Continent Idea Has A Bright Future (Michael and Ann Moore, Snuggli, Inc.) (12/82) p78
- Detection Story: Three-Way Payoff (Frederic King, Vascular Diagnostic Services) (10/82) p98
- Farm Belt Survival In A Recession (James C. Donahue, Donahue Corp.) (10/82) p99
- Friendly Drug Catcher Is Welcome In Schools (Daniel R. Brainard, Maximum Security Systems) (10/82) p98
- Private Protection for the Government (Randolph D. Brock, Brock International Security Corp) (11/82) p82
- Service To Please Execs On the Go (Orlando E. Panfile, Aero Services International Inc.) (1/82) p74
- Sitting for Man's Best Friends (Jean Tusler, Pet Vacations, Inc.) (1/82) p74
- Something New: Car Buyer for Hire (Al Jacobs, Automotive Search) (12/82) p78

A Special Touch With the Handicapped
(Helena Koenig, The Ticket Counter) (11/82) p82

Thriving Business Is Built On Trust
(William Cigan, Honor Shoppe) (12/82) p79

Topless Cabana For A Windy Beach (John Cameron,
Privasea) (1/82) p75

Young Innovator Takes Outdoor Sign Indoors (Andrew
Pakula, Spectrmedia Network) (11/82) p83

Tuthill, Mary, author.

--Bagging Litter With Style (Lorneva Johnson,
H&L Products, Inc.) (3/82) p98

--Born Salesman Caters To Execs (Richard
Thalheimer, The Sharper Image) (5/82) p90

--Bugs: A Farmer's Best Friends (Dr. Howard E.
Worne, Worne Biochemicals) (3/82) p97

--Cloak-and-Dagger Men Aid Executives (Roy Tucker,
Charles Russell and Walter Burns, Risks
International) (8/82) p67

--Dreamboats Set Sail for Fantasy (Mary T.
Crowley, Ocean Voyages) (6/82) p82

--An Empire Built From Model Parts (Herb
Wanderman, Engineering Model Associates)
(7/82) p75

--Fashions On the Clubhouse Turn (Janice Davenport
and Wanda Broughton, The Needlecraft) (5/82) p91

--The Fleet-Footed Monster Cookie (Marolyn
Schwartz, I. M. Cookie Co.) (8/82) p66

--The Game Plan of a Gamester (Gary Gabrel,
Pente Games Inc.) (9/82) p90

--Getting Art Into the Right Frame (David
Klitzky, Great Frame Up Systems, Inc.)
(6/82) p83

--He Makes What Farmers Want (Jake Morse,
Marliss Industries) (8/82) p66

--Ideas Are Diamonds In the Rough (Erwin Pearl,
Erwin Pearl, Inc.) (6/82) p82

--The Incredible Edible Edifice (Patti Paige)
(2/82) p78

--Let A Newsletter Do the Walking (Andrew
Harper, "Hideaway Report") (7/82) p74

--Mom's Recipe Goes International (Jack Kalajian,
Near East Food Products) (4/82) p74

--Posting A Profit With Postal Boxes (Janie
D'Addio, Security Manufacturing Corp.)
(9/82) p91

--Rent-an-Antique for the Office (Mark Slotkin,
Carpetbags of America) (4/82) p73

--Riding On Air Is the Way To Go (Edward P. Allyn,
Allyn Air) (5/82) p90

--Sailing the Sweet Sloop To Success (Benneville N.
Strohecker, Harbor Sweets) (3/82) p97

--Scholarship Money for Everybody (Daniel J.
Cassidy, National Scholarship Research Service)
(2/82) p78

--A Special Touch In Knitwear Picking (Maritza
Berger, Harbour Knits) (7/82) p74

--Tapping the Tape Market Potential (Jeffrey
Norton, J. Norton Publishers, Audio-Forum)
(4/82) p73

--To the Impoundment Lot In High Style (Lincoln
Bouve, Humiliation Elimination, Inc.) (2/82) p79

--Young Firm's Sales: \$1 Million Per Capita
(Gordon Crane, Apple & Eve) (9/82) p90

SOUND OFF RESPONSE

Outlaw Usury Laws (4/82) p76
They Want DOE To Die (2/82) p80
A Tie On Athletes' Funds (1/82) p76

SOUND OFF TO THE EDITOR

A More Sedate Fourth Estate? (1/82) p72
Raze the Interest Rate Ceilings? (2/82) p77

SPECIAL REPORT

Anatomy of A Network (2/82) p62
Aug, Stephen M., author. The Financial Revolution (4/82) p47
Connell, John J., author. Managing the Electronic Office
(2/82) p59
Gatty, Bob, author. "Invisibles" Loom Large On the
Export Scene (1/82) p42
Kemp, Jack, author. Economic Development: A Case for
Enterprise Zones (11/82) p54
Peirce, Roger M., author. Strategies for the Insurance
Buyer (9/82) p57
--Why the Buyers' Market In Insurance (9/82) p51
Rathbun, Nancy Anne, author. The Franchising Wave of the
'80s (3/82) p82
Schatz, Willie, author. New Conquests for the Computer
(6/82) p67
--A Terminal On Every Desk? (2/82) p64
Thompson, Harry and Michael Paris, authors. Economic
Development: Planning Your Future Factory (11/82) p49
Thorn, Michael, author. The Office Computer Boom: It's
Just Beginning (12/82) p34
--Small Business Speaks, Government Listens (5/82) p38
Truck Makers: An Industry Shifts Gears (10/82) p55
Veit, Stanley S., author. How A Computer Can Help Your
Business (6/82) p78

WHERE I STAND

Amend the Constitution To Require A Balanced Budget?
(8/82) p68
Roll Back Tax Relief To Reduce the Federal Deficit?
(7/82) p60
Should Congress Have Veto Power Over Regulatory Agencies?
(10/82) p92
Should Interest, Dividend Tax Withholding Be Repealed?
(12/82) p59
Should Rules On Employment of 14- and 15-Year Olds Be
Eased? (9/82) p92
Should the Social Security Retirement Age Be Increased?
(11/82) p80

C 21

0	3	2	E	□
1	2	5	3	
2	2	3	E	
3	3	E	E	
4	E	E	5	
5	E	E	3	
6	E	E	5	

0	3	2	E	□
1	2	5	3	
2	2	3	E	
3	3	E	E	
4	E	E	5	
5	E	E	3	
6	E	E	5	